

HEALTH ANNUAL STATEMENT

FOR THE YEAR ENDED DECEMBER 31, 2017 OF THE CONDITION AND AFFAIRS OF THE

Martin's Point Generations Advantage, Inc.

| NAIC Group (| | NAIC Company Code | 15850 Employer's ID | Number 47-4682941 |
|--|--|--|--|--|
| Organized under the Laws of | (Current) (P Main | rior) e, Si | tate of Domicile or Port of Enti | yME |
| Country of Domicile | | United States o | f America | |
| Licensed as business type: | | Health Maintenance | Organization | |
| Is HMO Federally Qualified? Yes [X | [] No [] | | | |
| Incorporated/Organized | 07/31/2015 | | Commenced Business | 01/01/2016 |
| Statutory Home Office | 331 Veranda S | treet , _ | | Portland , ME, US 04103 |
| | (Street and Nun | nber) | (City or 7 | Γown, State, Country and Zip Code) |
| Main Administrative Office | | 331 Veranda | | |
| Portla | ind , ME, US 04103 | (Street and N | umber) | 207-774-5801 |
| (City or Town, | State, Country and Zip Co | de) | (Are | ea Code) (Telephone Number) |
| Mail Address | PO Box 9746 | | Po | ortland , ME, US 04104-5040 |
| (\$ | Street and Number or P.C |). Box) | (City or 1 | Fown, State, Country and Zip Code) |
| Primary Location of Books and Record | ds | 27 Northpor | | |
| Portla | and , ME, US 04103 | (Street and N | umber) | 207-253-6224 |
| (City or Town, | State, Country and Zip Co | de) | (Are | ea Code) (Telephone Number) |
| Internet Website Address | | www.martinsp | ooint.org | |
| Statutory Statement Contact | Charles Nic | holas Hadiaris | | 207-253-6224 |
| · · · · · · | 1) | lame) | | (Area Code) (Telephone Number) |
| | diaris@martinspoint.org E-mail Address) | , ,, | | 207-253-6227 (FAX Number) |
| | | OFFICE | DC | |
| President | David Hermon H | | _ | David Emery Currier |
| Treasurer | Edward Charles | Dupont Jr | _ | |
| Daniel Bruce Chojnowski, Chiel | Financial Officer | OTHE Sandra Lynn Monfiletto #, C DS/Shared S | Chief Operating Officer- | |
| Robert Adair Moore | | DIRECTORS OR Paul Francis Kasuba | MD, Vice Chair | Edward Charles Dupont, Jr Treasurer |
| David Hermon Howes MD Daniel Kent Onion | | Michael Eric James Alexander I | | Barbara Elizabeth Tretheway JD Ronald Fitzjohn Dixon MD |
| Edward Stewart McK | | James Alexander i | lester, or Frid | nonald i itzjonii bixon Nib |
| | | | | |
| · · · · · · · · · · · · · · · · · · · | Maine mberland | — ss: | | |
| County of | препапа | | | |
| all of the herein described assets we statement, together with related exhib condition and affairs of the said report in accordance with the NAIC Annual rules or regulations require differencespectively. Furthermore, the scope | re the absolute property its, schedules and explan ing entity as of the report Statement Instructions ar ses in reporting not rela of this attestation by the | of the said reporting entity, frations therein contained, annuing period stated above, and und Accounting Practices and Ited to accounting practices described officers also include | ee and clear from any liens of exed or referred to, is a full and it is income and deductions to procedures manual except to and procedures, according the the related corresponding | rting entity, and that on the reporting period stated above, or claims thereon, except as herein stated, and that this d true statement of all the assets and liabilities and of the herefrom for the period ended, and have been completed the extent that: (1) state law may differ; or, (2) that state to the best of their information, knowledge and belief, electronic filing with the NAIC, when required, that is an per requested by various regulators in lieu of or in addition |
| David Hermon Howes MI President |) | Daniel Bruce Cl Chief Financia | | Sandra Lynn Monfiletto Chief Operating Officer-DS/Shared Services |
| Subscribed and sworn to before me the day of | is | | a. Is this an original filing? b. If no, 1. State the amendmen 2. Date filed | nt number |

Statement of Actuarial Opinion



Statement of Actuarial Opinion as of December 31, 2017

Martin's Point Generations Advantage, Inc.

TABLE of KEY INDICATORS

| This Opinion is | ☑ Unqualified | □a | ualified | ☐ Adverse | | ☐ Inconclusive | | |
|---|------------------------|---------------------------|----------|--|---|-------------------|--|--|
| Identification Sectio | n Prescribed W Only | ☑ Prescribed Wording Only | | ☐ Prescribed Wording with Additional Wording | | l Revised Wording | | |
| Scope Section | ☑ Prescribed W Only | ☑ Prescribed Wording Only | | ☐ Prescribed Wording with Additional Wording | | l Revised Wording | | |
| Reliance Section | ☑ Prescribed W Only | ☑ Prescribed Wording Only | | ☐ Prescribed Wording with Additional Wording | | l Revised Wording | | |
| Opinion Section | ☐ Prescribed W Only | ☐ Prescribed Wording Only | | ☐ Prescribed Wording with Additional Wording | | I Revised Wording | | |
| Relevant Comment | s | | | | L | Revised Wording | | |
| ☐ The Actuarial Memorandum includes "Deviation from Standard" wording regarding conformity with an Actuarial Standard of Practice | | | | | | | | |

IDENTIFICATION

I, Daniel Quinn, Senior Actuary, am an employee of Martin's Point Health Care, Inc. and a member of the American Academy of Actuaries. I was appointed on September 16, 2016 in accordance with the requirements of the annual statement instructions. I meet the Academy qualification standards for rendering the opinion.

Executive Offices

331 Veranda Street | PO Box 9746 | Portland, Maine 04104 Tel 207-791-3710 | MartinsPoint.org

Statement of Actuarial Opinion

SCOPE

I have examined the assumptions and methods used in determining loss reserves, actuarial liabilities, and related items listed below, as shown in the annual statement of the organization as prepared for filing with state regulatory officials, as of December 31, 2017.

| Annual : | Statement Reference Item | <u>Amount</u> |
|----------|---|---------------|
| A. | Claims unpaid (Page 3, Line 1) | \$35,782,990 |
| В. | Accrued medical incentive pool and bonus amounts (Page 3, Line 2) | \$2,256,515 |
| C. | Unpaid claims adjustment expenses (Page 3, Line 3) | \$1,400,293 |
| D. | Aggregate health policy reserves (Page 3, Line 4) | \$434,528 |
| E. | Aggregate life policy reserves (Page 3, Line 5) | \$0 |
| F. | Property/casualty unearned premium reserves (Page 3, Line 6) | \$0 |
| G. | Aggregate health claim reserves (Page 3, Line 7) | \$0 |
| н. | Other loss reserves, actuarial liabilities, or related items presented as liabilities in the annual statement, as follow: | |
| | 1. Liability for amounts held under uninsured plans (Page 3, Line 22) | \$2,575,115 |
| l. | Specified actuarial items presented as assets in the annual statement, as follow: | |
| | 1. Accrued retrospective premiums (Page 2, Line 15.3) | \$27,928,928 |
| | 2. Amounts receivable relating to uninsured plans (Page 2, Line 17) | \$1,339,638 |
| | 3. Health care and other amounts receivable (included in Page 2, Line 24) | \$8,638,709 |

RELIANCE

In forming my opinion, I relied upon data prepared by Daniel Chojnowski, Chief Financial Officer, and Manuel Gaidola, Director of Medicare Revenue Operations, as certified in the attached statements. I evaluated that data for reasonableness and consistency. I also reconciled that data to the Underwriting and Investment Exhibit, Part 2B of the company's current annual statement. In other respects, my examination included review of the actuarial assumptions and actuarial methods used and tests of the calculations I considered necessary.

OPINION

In my opinion, the amounts carried in the balance sheet on account of the items identified above:

Statement of Actuarial Opinion

- A. Are in accordance with accepted actuarial standards, consistently applied, and are fairly stated in accordance with sound actuarial principles;
- B. Are based on actuarial assumptions relevant to contract provisions and appropriate to the purpose for which the statement was prepared;
- C. Meet the requirements of the Insurance Laws and regulations of the State of Maine and are at least as great as the minimum aggregate amounts required by the state in which this statement is filed;
- D. Make a good and sufficient provision for all unpaid claims and other actuarial liabilities of the organization under the terms of its contracts and agreements;
- E. Are computed on the basis of assumptions and methods consistent with those used in computing the corresponding items in the annual statement of the preceding year-end;
- F. Include appropriate provision for all actuarial items that ought to be established.

The Underwriting and Investment Exhibit, Part 2B was reviewed for reasonableness and consistency with the applicable Actuarial Standards of Practice.

Actuarial methods, considerations, and analyses used in forming my opinion conform to the relevant Standards of Practice as promulgated from time to time by the Actuarial Standards Board, which standards form the basis of this statement of opinion.

Signature of Actuary

Daniel Quinn, FSA, MAAA

Printed Name of Actuary

Martin's Point Health Care 331 Veranda Street

Portland, ME 04103

Address of Actuary

207-253-6991

Telephone number of Actuary

February 20, 2018

Date Opinion was Rendered

Statement of Actuarial Opinion



Martin's Point Generations Advantage, Inc

Data Reliance Statement for December 31, 2017 Actuarial Certification

I, Daniel Chojnowski, Chief Financial Officer of Martin's Point Health Care, Inc. hereby affirm that the listings, summaries, and analyses relating to data prepared for and submitted to Daniel Quinn in support of his actuarial opinion were prepared under my direction and, to the best of my knowledge and belief, are substantially accurate and complete and the same as, or derived from, the records and other data which form the basis of the annual statement for the year ended December 31, 2017.

Signature:

Printed Name: Daniel Chojnowski

Title:

Chief Financial Officer

Date:

February 16, 2018

Statement of Actuarial Opinion



Martin's Point Generations Advantage, Inc

Data Reliance Statement for December 31, 2017 Actuarial Certification

I, Manuel Gaidola, am employed by Martin's Point Health Care, Inc. as Director of Medicare Revenue Operations. I hereby affirm that the listings, summaries, and analyses relating to Accrued Retrospective Premiums prepared for and submitted to Daniel Quinn in support of his actuarial opinion were prepared under my direction and, to the best of my knowledge and belief, are substantially accurate and complete and the same as, or derived from, the records and other data which form the basis of the annual statement for the year ended December 31, 2017.

Signature:

Printed Name: Manuel Gaidola

Title: Director, Medicare Revenue Operations

Date: February 16, 2018

State of Maine

Department of Professional & Financial Regulation Bureau of Insurance



Certificate of Compliance

WHEREAS, MARTIN'S POINT GENERATIONS ADVANTAGE, INC. located at 27 NORTHPORT DR, PORTLAND, ME, has complied with all the requirements of the MAINE INSURANCE CODE applicable to said company:

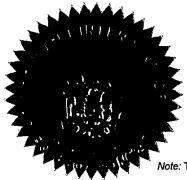
NOW, THEREFORE, I, the undersigned, Superintendent of Insurance of the State of Maine, do certify that MARTIN'S POINT GENERATIONS ADVANTAGE, INC. is authorized to transact the following lines of business in accordance with the provisions of its charter and the laws of the State of Maine.

Licensed Authorities

02-HEALTH

IN WITNESS WHEREOF, I have set my hand and the seal of office at Augusta, on January 9, 2018.

Eric A. Cioppa Superintendent of Insurance



Into the numbers next to the authorities are specific to Maine and are consistent with the authority codes listed on the certificate of authority (license).

Form 9-CC

CERTIFICATE OF COMPLIANCE

The State of New Hampshire



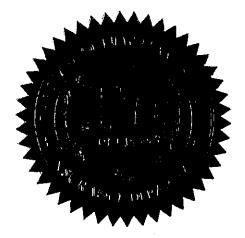
Office of the Insurance Commissioner

IT IS HEREBY CERTIFIED THAT

MARTIN'S POINT GENERATIONS ADVANTAGE, INC.

Is organized under the laws of the State of Maine, has complied with all requirements thereof, and is authorized to transact the business of Medicare Advantage Health Maintenance Organization plans per RSA 420-B in this State.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Insurance Department at the City of Concord, this 31st day of December 2017.



Roger A. Sevigny
Insurance Commissioner



State of Maine

OFFICE OF THE STATE TREASURER

CERTIFICATE OF DEPOSIT

| I,Timothy_Rodrig | uez, Directo | or of Internal Operations for the State of | Maine Treasurer, |
|--|---------------------|--|----------------------|
| do hereby certify that Martin's Point Go | enerations Advar | ntage, a corporation located at Po | ortland, ME , has |
| deposited | | | with |
| me, as Director of Internal Operations afore | said, the securitie | es enumerated on the schedule below, as | required by such |
| of the provisions of the Statutes of Maine as | are applicable to | the corporation in whose behalf this ce | rtificate is issued; |
| that said securities are held by me, as Direc | tor of Internal O | perations aforesaid, on deposit and in tr | ust for the benefit |
| of all policyholders and creditors of said Con | mpany; that said | securities are of the amount and par valu | ie shown below. |
| | | IN WITNESS WHEREOF, I have | hereunto set my |
| $\frac{1}{2} \frac{1}{2} \frac{1}$ | | hand, at the city of Augusta, this 16t | h_ day of |
| | | January 2018. | > |
| 8.3 | | Timothy Rodrigu | |
| · · | SCHED | Director of Internal Ope | rations |
| Par Value or Amount | Security | Rate | Maturity |

As of 12/31/17 \$100,353.95 – market value First American Treas Oblig Fd Cusip#31846V542

Form 9-CD

CERTIFICATE OF DEPOSIT

The State of New Hampshire



Office of the Insurance Commissioner

IT IS HEREBY CERTIFIED THAT

MARTIN'S POINT GENERATIONS ADVANTAGE, INC.

A Corporation organized under the laws of the State of Maine who has made with this Department a deposit of the following approved security:

\$500,000 TDAM Money Market Fund #107

That said deposit is made by said company for the benefit, security and protection of all its policyholders and creditors in the United States and that said deposit is held by this Department for such purposes; that said securities are of the class permitted by the laws of this State.

IN WITNESS WHEREOF, I have hereunto scribed my name and affixed the official seal of the Insurance Department at the City of Concord, this 31st day of December 2017.

The part

Roger A. Sevigny
Insurance Commissioner

ASSETS

| | | | Current Year | | Prior Year |
|-------|--|--------------|-------------------------|---|-----------------------------|
| | | 1 Assets | 2 Nonadmitted Assets | 3 Net Admitted Assets (Cols. 1 - 2) | 4 Net Admitted Assets |
| 1. | Bonds (Schedule D) | 36,036,836 | | | 34,508,363 |
| 2. | Stocks (Schedule D): | | | | |
| | 2.1 Preferred stocks | | | 0 | 0 |
| | 2.2 Common stocks | 17, 108, 128 | | 17, 108, 128 | 13,773,223 |
| 3. | Mortgage loans on real estate (Schedule B): | | | | |
| | 3.1 First liens | | | 0 | 0 |
| | 3.2 Other than first liens | | | 0 | 0 |
| 4. | Real estate (Schedule A): | | | | |
| | 4.1 Properties occupied by the company (less \$ | | | | |
| | encumbrances) | | | 0 | 0 |
| | 4.2 Properties held for the production of income (less | | | | |
| | \$ encumbrances) | | | 0 | 0 |
| | 4.3 Properties held for sale (less \$ | | | | |
| | encumbrances) | | | 0 | 0 |
| 5. | Cash (\$16,413,205 , Schedule E - Part 1), cash equivalents | | | | |
| | (\$678, 188 , Schedule E - Part 2) and short-term | | | | |
| | investments (\$0 , Schedule DA) | | | | |
| 6. | Contract loans, (including \$ premium notes) | | | | |
| 7. | Derivatives (Schedule DB) | | | | |
| 8. | Other invested assets (Schedule BA) | | | | |
| 9. | Receivables for securities | | | | |
| 10. | Securities lending reinvested collateral assets (Schedule DL) | | | | |
| 11. | Aggregate write-ins for invested assets | | | | |
| 12. | Subtotals, cash and invested assets (Lines 1 to 11) | 10,230,357 | | | 02,476,912 |
| 13. | Title plants less \$ charged off (for Title insurers only) | | | 0 | 0 |
| 14. | Investment income due and accrued | | | 203,889 | |
| 15. | Premiums and considerations: | 200,000 | | 200,000 | 172,002 |
| 15. | 15.1 Uncollected premiums and agents' balances in the course of collection | 1 173 362 | 408 890 | 764 472 | 620 482 |
| | 15.2 Deferred premiums and agents' balances and installments booked but | , 0,002 | | | |
| | deferred and not yet due (including \$ | | | | |
| | earned but unbilled premiums) | | | 0 | 0 |
| | 15.3 Accrued retrospective premiums (\$27,928,928) and | | | | |
| | contracts subject to redetermination (\$) | 27,928,928 | | 27,928,928 | 23,497,685 |
| 16. | Reinsurance: | | | | |
| | 16.1 Amounts recoverable from reinsurers | | | 0 | 0 |
| | 16.2 Funds held by or deposited with reinsured companies | | | 0 | 0 |
| | 16.3 Other amounts receivable under reinsurance contracts | | | 0 | 0 |
| 17. | Amounts receivable relating to uninsured plans | 1,339,638 | 1,098,993 | 240,645 | 1,702,355 |
| 18.1 | Current federal and foreign income tax recoverable and interest thereon | | | 0 | 0 |
| 18.2 | Net deferred tax asset | | | 0 | 0 |
| 19. | Guaranty funds receivable or on deposit | | | 0 | 0 |
| 20. | Electronic data processing equipment and software | | | 0 | 0 |
| 21. | Furniture and equipment, including health care delivery assets | | | | |
| | (\$) | | | 0 | 0 |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | | 0 | 0 |
| 23. | Receivables from parent, subsidiaries and affiliates | | 0.000.700 | 494 , 128 | 0 - |
| 24. | Health care (\$ | | 8,638,709 | | 10 |
| 25. | Aggregate write-ins for other than invested assets | 0 | 0 | 0 | 0 |
| 26. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) | 110,015,011 | 10,146,592 | 99,868,419 | 88,442,126 |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell | | | | |
| | Accounts | | | 0 | 0 |
| 28. | Total (Lines 26 and 27) | 110,015,011 | 10,146,592 | 99,868,419 | 88,442,126 |
| | DETAILS OF WRITE-INS | | | | |
| 1101. | | | | 0 | 0 |
| 1102. | | | | 0 - | 0 - |
| 1103. | | | - | ļ ⁰ | 0 |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | | 0 | 0 | 0 |
| 1199. | Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) | 0 | 0 | 0 | 0 |
| 2501. | | | | 0 | 0 |
| 2502. | | | | 0 | 0 |
| 2503. | | | | 0 | 0 |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | 0 | 0 | 0 |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | 0 | 0 | 0 | 0 |

LIABILITIES, CAPITAL AND SURPLUS

| | LIADILITIES, CAP | | Current Year | | Prior Year |
|-------|---|---------|--------------|----------------|------------|
| | | 1 | 2 | 3 | 4 |
| | | Covered | Uncovered | Total | Total |
| 1. | Claims unpaid (less \$0 reinsurance ceded) | | | | 32,345,477 |
| 2. | Accrued medical incentive pool and bonus amounts | | | 2,256,515 | |
| 3. | Unpaid claims adjustment expenses | | | 1,400,293 | 834,910 |
| 4. | Aggregate health policy reserves, including the liability of | | | | |
| | \$0 for medical loss ratio rebate per the Public | | | | |
| | Health Service Act | 434,528 | | 434,528 | 3,894,263 |
| 5. | Aggregate life policy reserves. | | | 0 | 0 |
| 6. | Property/casualty unearned premium reserves | | | | |
| 7. | Aggregate health claim reserves | | | | |
| 8. | Premiums received in advance | | | | |
| 9. | General expenses due or accrued. | | | | |
| 10.1 | Current federal and foreign income tax payable and interest thereon | | | | |
| | (including \$ on realized capital gains (losses)) | | | 0 | 0 |
| 10.2 | Net deferred tax liability. | | | 0 | 0 |
| 11. | Ceded reinsurance premiums payable | | | 0 | 0 |
| 12. | Amounts withheld or retained for the account of others | | | 0 | 807,300 |
| 13. | Remittances and items not allocated. | | | 0 | 0 |
| 14. | Borrowed money (including \$ current) and | | | | |
| | interest thereon \$ (including | | | | |
| | \$ current) | | | 0 | 0 |
| 15. | Amounts due to parent, subsidiaries and affiliates | | | | |
| 16. | Derivatives | | | | |
| 17. | Payable for securities | | | | |
| 18. | Payable for securities lending | | | | 0 |
| 19. | Funds held under reinsurance treaties (with \$ | | | | |
| | authorized reinsurers, \$0 unauthorized | | | | |
| | reinsurers and \$0 certified reinsurers) | | | 0 | 0 |
| 20. | Reinsurance in unauthorized and certified (\$ | | | | |
| | companies | | | 0 | 0 |
| 21. | Net adjustments in assets and liabilities due to foreign exchange rates | | | | 0 |
| 22. | Liability for amounts held under uninsured plans | | | | |
| 23. | Aggregate write-ins for other liabilities (including \$ | , , | | , , | |
| | current) | 0 | 0 | 0 | 0 |
| 24. | Total liabilities (Lines 1 to 23) | | | | 45,163,985 |
| 25. | Aggregate write-ins for special surplus funds | | | | |
| 26. | Common capital stock. | | | | |
| 27. | Preferred capital stock | | | | |
| 28. | Gross paid in and contributed surplus. | | | | |
| 29. | Surplus notes. | | | | |
| 30. | Aggregate write-ins for other than special surplus funds | | | | |
| 31. | | | | (93, 179, 772) | |
| 32. | Less treasury stock, at cost: | | | | |
| | 32.1 shares common (value included in Line 26 | | | | |
| | , | xxx | xxx | | |
| | 32.2shares preferred (value included in Line 27 | | | | |
| | \$ | xxx | XXX | | |
| 33. | Total capital and surplus (Lines 25 to 31 minus Line 32) | xxx | XXX | 56,920,228 | 43,278,141 |
| 34. | Total liabilities, capital and surplus (Lines 24 and 33) | XXX | XXX | 99,868,418 | 88,442,126 |
| | DETAILS OF WRITE-INS | | | , , | , , |
| 2301. | | | | 0 | 0 |
| 2302. | | | | | 0 |
| 2303. | | | | | 0 |
| 2398. | | | | | 0 |
| | | 0 | 0 | 0 | 0 |
| | Federal Affordable Care Act Assessment | | XXX | | 0 |
| 2502. | | | | | 0 |
| 2503. | | | | | |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | | | |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | XXX | XXX | 0 | 0 |
| 3001. | Totals (Lines 2001 tillu 2000 pius 2000)(Line 20 above) | | | _ | 0 |
| 3001. | | | | | 0 |
| 3002. | | | XXX | | 0 |
| 3003. | Summary of remaining write-ins for Line 30 from overflow page | | | | 0 |
| | | | | 0 | 0 |
| JU99. | Totals (Lines 3001 thru 3003 plus 3098)(Line 30 above) | XXX | XXX | U | Ü |

STATEMENT OF REVENUE AND EXPENSES

| | STATEMENT OF REVENUE AN | | | D: V |
|-------|---|-------------|-------------|-----------------|
| | | Curren 1 | t Year 2 | Prior Year 3 |
| | | Uncovered | Total | Total |
| 1. | Member Months. | XXX | 499,101 | 460,820 |
| | | | , | , |
| 2. | Net premium income (including \$ non-health premium income) | xxx | 390.687.185 | 329.279.875 |
| 3. | Change in unearned premium reserves and reserve for rate credits | | | |
| | | | | |
| 4. | Fee-for-service (net of \$ medical expenses) | | | |
| 5. | Risk revenue | | | |
| 6. | Aggregate write-ins for other health care related revenues | XXX | 345,461 | 0 |
| 7. | Aggregate write-ins for other non-health revenues | XXX | 0 | 0 |
| 8. | Total revenues (Lines 2 to 7) | XXX | 391,032,646 | 329,279,875 |
| | Hospital and Medical: | | | |
| 9. | Hospital/medical benefits | | 281,298,570 | 253,738,068 |
| 10. | Other professional services | | | 0 |
| | Outside referrals | | | |
| 11. | | | | |
| 12. | Emergency room and out-of-area | | | 0 |
| 13. | Prescription drugs | | | |
| 14. | Aggregate write-ins for other hospital and medical | 0 | 0 | 0 |
| 15. | Incentive pool, withhold adjustments and bonus amounts | | 3,749,304 | 5,523,812 |
| 16. | Subtotal (Lines 9 to 15) | 0 | 340.781.696 | 308.156.351 |
| | Less: | | , , - | , , , , , |
| 17. | Net reinsurance recoveries | | 0 | 0 |
| 18. | Total hospital and medical (Lines 16 minus 17) | | | |
| | | | | |
| 19. | Non-health claims (net) | | | |
| 20. | Claims adjustment expenses, including \$6,085,508 cost containment expenses | | 11,873,339 | 9,611,311 |
| 21. | General administrative expenses | | 27,900,801 | 25,334,705 |
| 22. | Increase in reserves for life and accident and health contracts (including \$ | | | |
| | increase in reserves for life only) | | 0 | 0 |
| 23. | Total underwriting deductions (Lines 18 through 22) | 0 | 380.555.836 | 343,102,367 |
| 24. | Net underwriting gain or (loss) (Lines 8 minus 23) | | | |
| | | | | |
| 25. | Net investment income earned (Exhibit of Net Investment Income, Line 17) | | | |
| 26. | Net realized capital gains (losses) less capital gains tax of \$ | | | |
| 27. | Net investment gains (losses) (Lines 25 plus 26) | 0 | 1,013,466 | 630,399 |
| 28. | Net gain or (loss) from agents' or premium balances charged off [(amount recovered | | | |
| | \$) (amount charged off \$ | | 0 | |
| 29. | Aggregate write-ins for other income or expenses | 0 | 0 | 0 |
| 30. | Net income or (loss) after capital gains tax and before all other federal income taxes (Lines 24 plus | | | |
| 00. | 27 plus 28 plus 29) | XXX | 11,490,276 | (13, 192, 093) |
| 31. | Federal and foreign income taxes incurred | XXX | | |
| 32. | Net income (loss) (Lines 30 minus 31) | XXX | 11,490,276 | (13, 192, 093) |
| 02. | DETAILS OF WRITE-INS | 7001 | .,,.,., | (10,102,100) |
| 0001 | | VVV | 345,461 | 0 |
| 0601. | Risk Sharing Revenue | | * | 0 |
| 0602. | | XXX | | 0 |
| 0603 | | XXX | _ | 0 |
| 0698. | | XXX | 0 | 0 |
| 0699. | Totals (Lines 0601 thru 0603 plus 0698)(Line 6 above) | XXX | 345,461 | 0 |
| 0701. | | XXX | | 0 |
| 0702. | | XXX | | 0 |
| 0703 | | XXX | | 0 |
| 0798. | Summary of remaining write-ins for Line 7 from overflow page | XXX | 0 | 0 |
| 0799. | Totals (Lines 0701 thru 0703 plus 0798)(Line 7 above) | XXX | 0 | 0 |
| 1401. | | | | 0 |
| 1402. | | | | 0 |
| 1403. | | | | 0 |
| 1498. | | 0 | 0 | 0 |
| 1499. | Totals (Lines 1401 thru 1403 plus 1498)(Line 14 above) | 0 | 0 | 0 |
| 2901. | Totals (Lines 1401 (into 1403 plus 1490)(Line 14 above) | _ | · · · | n |
| | | | | 0 |
| 2902. | | | | 0 |
| 2903 | | | | 0 |
| 2998. | Summary of remaining write-ins for Line 29 from overflow page | | | 0 |
| 2999. | Totals (Lines 2901 thru 2903 plus 2998)(Line 29 above) | 0 | 0 | 0 |

STATEMENT OF REVENUE AND EXPENSES (Continued)

| 1 | STATEMENT OF REVENUE AND EXPENSES | Jointinaca | 2 |
|-------|--|--------------|------------|
| | | Current Year | Prior Year |
| | | | |
| | | | |
| | CAPITAL AND SURPLUS ACCOUNT | | |
| | | | |
| | | | |
| 33. | Capital and surplus prior reporting year | 43,278,141 | 36,864,809 |
| 34. | Net income or (loss) from Line 32 | | |
| 35. | Change in valuation basis of aggregate policy and claim reserves | | |
| | | | |
| 36. | Change in net unrealized capital gains (losses) less capital gains tax of \$ | | |
| 37. | Change in net unrealized foreign exchange capital gain or (loss) | | |
| 38. | Change in net deferred income tax | | |
| 39. | Change in nonadmitted assets | | |
| 40 | Change in unauthorized and certified reinsurance | | |
| 41. | Change in treasury stock | 0 | 0 |
| 42. | Change in surplus notes | 0 | 0 |
| 43. | Cumulative effect of changes in accounting principles. | - | |
| 44. | Capital Changes: | | |
| | 44.1 Paid in | 0 | 21,100,000 |
| | 44.2 Transferred from surplus (Stock Dividend) | 0 | 0 |
| | 44.3 Transferred to surplus. | | |
| 45. | Surplus adjustments: | | |
| | 45.1 Paid in | 0 | 0 |
| | 45.2 Transferred to capital (Stock Dividend) | | |
| | 45.3 Transferred from capital | | |
| 46. | Dividends to stockholders | | |
| 47. | Aggregate write-ins for gains or (losses) in surplus | 0 | 0 |
| 48. | Net change in capital and surplus (Lines 34 to 47) | 13,642,087 | 6,413,332 |
| 49. | Capital and surplus end of reporting period (Line 33 plus 48) | 56,920,228 | 43,278,141 |
| | DETAILS OF WRITE-INS | | |
| 4701. | | | 0 |
| 4702. | | | 0 |
| 4703. | | | 0 |
| 4798. | Summary of remaining write-ins for Line 47 from overflow page | 0 | n |
| | , , | | 0 |
| 4799. | Totals (Lines 4701 thru 4703 plus 4798)(Line 47 above) | 0 | (|

CASH FLOW

| | CASITILOW | 1 | 2 |
|----------|---|--------------|-----------------|
| | | | |
| | Cook from Operations | Current Year | Prior Year |
| | Cash from Operations | 382,564,297 | 325 , 177 , 161 |
| 1. | Premiums collected net of reinsurance | | 771,586 |
| 2. 3. | | · | (2,519,600) |
| | Miscellaneous income | | 323,429,147 |
| 4. | Total (Lines 1 through 3) | | 204 744 200 |
| 5. | Benefit and loss related payments | | , , |
| 6. | Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts | | 34.598.724 |
| 7. | Commissions, expenses paid and aggregate write-ins for deductions | | , , , |
| 8. | Dividends paid to policyholders | | |
| 9. | Federal and foreign income taxes paid (recovered) net of \$ | | 000 040 544 |
| 10. | Total (Lines 5 through 9) | | 339,340,544 |
| 11. | Net cash from operations (Line 4 minus Line 10) | 10,166,451 | (15,911,397) |
| | Out to the stands | | |
| 40 | Cash from Investments | | |
| 12. | Proceeds from investments sold, matured or repaid: | 05 107 007 | 05 540 704 |
| | 12.1 Bonds | | |
| | 12.2 Stocks | | 0 |
| | 12.3 Mortgage loans | | 0 |
| | 12.4 Real estate | | |
| | 12.5 Other invested assets | | 0 |
| | 12.6 Net gains or (losses) on cash, cash equivalents and short-term investments | | 0 |
| | 12.7 Miscellaneous proceeds | | 45 |
| | 12.8 Total investment proceeds (Lines 12.1 to 12.7) | 25, 107, 367 | 25,519,829 |
| 13. | Cost of investments acquired (long-term only): | 20, 200, 245 | 05 757 454 |
| | 13.1 Bonds | | |
| | 13.2 Stocks | | 0 |
| | 13.3 Mortgage loans | | 0 |
| | 13.4 Real estate | | |
| | 13.5 Other invested assets | | 0 |
| | 13.6 Miscellaneous applications | | 0 |
| | 13.7 Total investments acquired (Lines 13.1 to 13.6) | | 25,757,151 |
| 14. | Net increase (decrease) in contract loans and premium notes | | 0 |
| 15. | Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14) | (2,043,024) | (237,322) |
| | | | |
| 10 | Cash from Financing and Miscellaneous Sources | | |
| 16. | Cash provided (applied): | | 0 |
| | 16.1 Surplus notes, capital notes | | 0 |
| | 16.2 Capital and paid in surplus, less treasury stock | | |
| | 16.3 Borrowed funds | | 0 |
| | 16.4 Net deposits on deposit-type contracts and other insurance liabilities | | |
| | 16.5 Dividends to stockholders | | 0 |
| | 16.6 Other cash provided (applied) | | 2,794,129 |
| 17. | Net cash from financing and miscellaneous sources (Lines 16.1 to 16.4 minus Line 16.5 plus Line 16.6) | (5,229,360) | 23,894,129 |
| | RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS | | |
| 18. | Net change in cash, cash equivalents and short-term investments (Line 11, plus Lines 15 and 17) | 2,894,067 | 7,745,410 |
| 19. | Cash, cash equivalents and short-term investments: | | |
| | 19.1 Beginning of year | 14,197,326 | 6,451,916 |
| | 19.2 End of year (Line 18 plus Line 19.1) | 17,091,393 | 14, 197, 326 |

| Note: Supplemental disclosures of cash flow information for non-cash transactions: | | |
|--|--|--|
| | | |

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

| | | | ME I SIS (| | ALIONS D | I LIIILO (| | | | | |
|----------|---|-------------|---|------------|----------|---------------------------------------|---------------|--------------------|----------|--------------|------------|
| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| | | | | | | | Federal | | | | |
| | | | | | | | Employees | Title | Title | | |
| | | | Comprehensive | Medicare | Dental | Vision | Health | XVIII | XIX | | Other |
| | | Total | (Hospital & Medical) | Supplement | Only | Only | Benefits Plan | Medicare | Medicaid | Other Health | Non-Health |
| 1. | Net premium income | 390,687,185 | | | | | | | | | |
| 2. | Change in unearned premium reserves and reserve for | , , | | | | | | , , | | | |
| | rate credit | 0 | | | | | | | | | |
| 3 | Fee-for-service (net of \$ | | | | | | | | | | |
| 0. | medical expenses) | 0 | | | | | | | | | XXX |
| 1 | . , | ۱ | *************************************** | | | | | | | | XXX |
| 4. 5. | | u | | | | | | | | | |
| 5. | revenues | 345.461 | | 0 | 0 | | 0 | 345.461 | , | 0 | XXX |
| | | 343,401 | ע | | L | μ | ν | 345,461 | | ו ע | |
| 6. | Aggregate write-ins for other non-health care related | 0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 0 |
| _ | revenues | | | | | | ××× | | XXX | | |
| 7. | Total revenues (Lines 1 to 6) | 391,032,646 | 0 | 0 | 0 | 0 | 0 | 391,032,646 | | 00 | 0 |
| 8. | Hospital/medical benefits | 281,298,570 | | | | | | 281,298,570 | | | XXX |
| 9. | Other professional services | 0 | | | | | | | | | XXX |
| 10. | Outside referrals | 0 | | | | | | | | | XXX |
| 11. | Emergency room and out-of-area | 0 | | | | | | | | | XXX |
| 12. | Prescription drugs | 55,733,822 | | | | | | 55,733,822 | | | XXX |
| 13. | Aggregate write-ins for other hospital and medical | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | 0 | XXX |
| 14. | Incentive pool, withhold adjustments and bonus amounts | 3,749,304 | | | | | | 3,749,304 | | | XXX |
| 15. | Subtotal (Lines 8 to 14) | 340,781,696 | 0 | | 0 | n | 0 | 340,781,696 | | 0 | XXX |
| 16. | Net reinsurance recoveries | 040,701,030 | | y | | | | 540,701,600 | | , | XXX |
| 17. | Total medical and hospital (Lines 15 minus 16) | 340,781,696 | 0 | | | ^ | | 340,781,696 | | | XXX |
| | | 040,781,090 | XXX | XXX | XXX | XXX | XXX | 340,781,090 XXX | XXX | XXX | |
| 18. | Non-health claims (net) | υ | XXX | XXX | .+ | XXX | .+ | | XXX | | |
| 19. | Claims adjustment expenses including | | | | | | | | | | |
| | \$6,085,508 cost containment expenses | 11,873,339 | | | | | | 11,873,339 | | | |
| 20. | General administrative expenses | 27,900,801 | | | | | | 27,900,801 | | | |
| 21. | Increase in reserves for accident and health contracts | 0 | | | | | | | | | XXX |
| 22. | Increase in reserves for life contracts | 0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 23. | Total underwriting deductions (Lines 17 to 22) | 380,555,836 | 0 | 0 | 0 | 0 | 0 | 380,555,836 | | 0 | 0 |
| 24. | | 10,476,810 | 0 | 0 | 0 | 0 | 0 | 10,476,810 | (| 0 | 0 |
| | DETAILS OF WRITE-INS | | | | | | | | | | |
| 0501. | Risk Sharing Revenue | 345.461 | | | | | | 345.461 | | | XXX |
| 0502. | | | | | | | | | | | XXX |
| 0502. | | | | | <u> </u> | | <u> </u> | T | | | XXX |
| 0503. | Summary of remaining write-ins for Line 5 from overflow | | | | | | | †† - | | | |
| 0598. | page | 0 | ٥ | 0 | 0 | | 0 | 0 | (| 0 | XXX |
| 0500 | Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above) | 345,461 | Ω | 0 | | ν | 0 | 345,461 | | , | XXX |
| 0599. | Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above) | 345,461 | U | | _ | V V V V V V V V V V V V V V V V V V V | 0 | | , | , | XXX |
| 0601. | | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 0602. | | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 0603. | | | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | |
| 0698. | , | | | | | | | | | | |
| | page | 0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 0 |
| 0699. | Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above) | 0 | XXX | XXX | XXX | XXX | XXX | XXX | XXX | XXX | 0 |
| 1301. | | | | | | | | | | | XXX |
| 1302. | | | | | | | | | | | XXX |
| 1303. | | | | | | | | | | | XXX |
| | Summary of remaining write-ins for Line 13 from | | | | | | | | | | |
| 1 . 555. | overflow page | 0 | 0 | | 0 | 0 | 0 | L | r |) [n | XXX |
| 1399 | Totals (Lines 1301 thru 1303 plus 1398) (Line 13 above) | 0 | n l | 0 | n | 0 | n | 0 | | 0 | XXX |
| 1000. | rotato (Lines 1001 tilla 1000 pias 1000) (Lille 10 above) | | | | U | | | U I | | , , , , , | \/\/ |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 1 - PREMIUMS

| | 1 | 2 | 3 | 4 |
|---|--------------------|------------------------|----------------------|--|
| Line of Business | Direct Business | Reinsurance Assumed | Reinsurance Ceded | Net Premium Income (Cols. 1 + 2 - 3) |
| Comprehensive (hospital and medical) | | | | 0 |
| 2. Medicare Supplement | | | | 0 |
| 3. Dental only | | | | 0 |
| 4. Vision only | | | | 0 |
| 5. Federal Employees Health Benefits Plan | 0 | | | 0 |
| 6. Title XVIII - Medicare | 390,687,185 | | | 390,687,185 |
| 7. Title XIX - Medicaid | 0 | | | 0 |
| 8. Other health | | | | 0 |
| 9. Health subtotal (Lines 1 through 8) | 390,687,185 | 0 | 0 | 390,687,185 |
| 10. Life | 0 | | | 0 |
| 11. Property/casualty | 0 | | | 0 |
| 12. Totals (Lines 9 to 11) | 390,687,185 | 0 | 0 | 390,687,185 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2 - CLAIMS INCURRED DURING THE YEAR

| | | | | PART 2 - CLA | IMS INCURRED DUI | RING THE YEAR | | | | | |
|-----|--|-------------|---------------------------------------|------------------------|------------------|---------------|--------------------------------------|----------------------------|--------------------------|--------------|--|
| | | 1 | 2 | 3 | 4 | 5 | 6 Federal | 7 | 8 | 9 | 10 |
| | | Total | Comprehensive (Hospital & Medical) | Medicare Supplement | Dental Only | Vision Only | Employees Health Benefits Plan | Title XVIII Medicare | Title XIX Medicaid | Other Health | Other Non-Health |
| 1. | Payments during the year: | | | | | | | | | | |
| | 1.1 Direct | 333,594,879 | | | | | | 333,594,879 | | | |
| | 1.2 Reinsurance assumed | 0 | | | | | | | | | |
| | 1.3 Reinsurance ceded | 0 | | | | | | | | | |
| | 1.4 Net | 333,594,879 | 0 | 0 | 0 | 0 | 0 | 333,594,879 | 0 | 0 | 0 |
| 2. | Paid medical incentive pools and bonuses | 4,361,639 | | | | | | 4,361,639 | | | |
| 3. | Claim liability December 31, current year from Part 2A: | 35,782,990 | 0 | 0 | 0 | 0 | 0 | 35,782,990 | 0 | 0 | 0 |
| | 3.2 Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 3.3 Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 3.4 Net | 35,782,990 | 0 | 0 | 0 | 0 | 0 | 35,782,990 | 0 | 0 | 0 |
| 4. | Claim reserve December 31, current year from Part 2D: 4.1 Direct | 0 | | | | | | | | | ······································ |
| | 4.1 Direct | ٠ | | | | | | | | | |
| | 4.3 Reinsurance ceded | | | | | | | | | | |
| | 4.4 Net | | Λ | Λ | 0 | Λ | 0 | Λ | 0 | | |
| _ | | 0 | | 0 | | 0 | | 0 | | | 0 |
| 5. | year | 2,256,515 | | | | | | 2,256,515 | | | |
| | Net healthcare receivables (a) | 0 | | | | | | | | | |
| | Amounts recoverable from reinsurers December 31, current year | 0 | | | | | | | | | |
| 8. | Claim liability December 31, prior year from Part 2A: | | | | | | | | | | |
| | 8.1 Direct | 32,345,477 | 0 | 0 | 0 | 0 | 0 | 32,345,477 | 0 | 0 | 0 |
| | 8.2 Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 8.3 Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 8.4 Net | 32,345,477 | 0 | 0 | 0 | 0 | 0 | 32,345,477 | 0 | 0 | 0 |
| 9. | Claim reserve December 31, prior year from Part 2D: 9.1 Direct | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 9.2 Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 9.3 Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 9.4 Net | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10. | | 2,868,849 | 0 | 0 | 0 | 0 | 0 | 2,868,849 | 0 | 0 | 0 |
| | Amounts recoverable from reinsurers December 31, | , , , | | | | | | , , , | | | |
| | prior year | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 12. | Incurred Benefits: | | | | | | | | | | |
| | 12.1 Direct | 337,032,392 | 0 | 0 | 0 | 0 | 0 | 337,032,392 | 0 | 0 | 0 |
| | 12.2 Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 12.3 Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 12.4 Net | 337,032,392 | 0 | 0 | 0 | 0 | 0 | 337,032,392 | 0 | 0 | 0 |
| 13 | Incurred medical incentive pools and bonuses | 3,749,305 | 0 | 0 | 0 | 0 | 0 | 3,749,305 | 0 | 0 | 0 |

(a) Excludes \$ loans or advances to providers not yet expensed.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2A - CLAIMS LIABILITY END OF CURRENT YEAR

| | | | PART ZA - CLAIN | IS LIADILITY END (| JF CURRENT TEAR | 1 | | | | |
|---|------------|--------------------------------------|-----------------------------|--------------------|------------------|--|---------------------------------|-------------------------------|-------------------|---------------------------|
| | 1 Total | 2 Comprehensive (Hospital & Medical) | 3 Medicare Supplement | 4 Dental Only | 5 Vision Only | 6 Federal Employees Health Benefits Plan | 7 Title XVIII Medicare | 8 Title XIX Medicaid | 9 Other Health | 10 Other Non-Health |
| Reported in Process of Adjustment: | | | | | | | | | | |
| 1.1 Direct | 3,012,013 | | | | | | 3,012,013 | | | |
| 1.2 Reinsurance assumed | 0 | | | | | | | | | |
| 1.3 Reinsurance ceded | 0 | | | | | | | | | |
| 1.4 Net | 3,012,013 | 0 | 0 | 0 | 0 | 0 | 3,012,013 | 0 | 0 | 0 |
| Incurred but Unreported: | | | | | | | | | | |
| 2.1 Direct | 32,770,977 | | | | | | 32,770,977 | | | |
| 2.2 Reinsurance assumed | 0 | | | | | | | | | |
| 2.3 Reinsurance ceded | 0 | | | | | | | | | |
| 2.4 Net | 32,770,977 | 0 | 0 | 0 | 0 | 0 | 32,770,977 | 0 | 0 | 0 |
| Amounts Withheld from Paid Claims and Capitations: 3.1 Direct | 0 | | | | | | | | | |
| 3.2 Reinsurance assumed | 0 | | | | | | | | | |
| 3.3 Reinsurance ceded | 0 | | | | | | | | | |
| 3.4 Net | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4. TOTALS: | | | | | | | | | | |
| 4.1 Direct | 35,782,990 | 0 | 0 | 0 | 0 | 0 | 35,782,990 | 0 | 0 | 0 |
| 4.2 Reinsurance assumed | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.3 Reinsurance ceded | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 4.4 Net | 35,782,990 | 0 | 0 | 0 | 0 | 0 | 35,782,990 | 0 | 0 | 0 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

| | Claims Paid D | | Claim Reserve a December 31 | and Claim Liability of Current Year | 5 | 6 |
|---|---------------------------------------|--------------------|------------------------------------|--|-----------------------------------|--------------------------------------|
| | 1 | 2 | 3 | 4 | | Estimated Claim Reserve and Claim |
| | On Claims Incurred Prior to January 1 | On Claims Incurred | On Claims Unpaid December 31 of | On Claims Incurred | Claims Incurred In Prior Years | Liability December 31 of |
| Line of Business | of Current Year | During the Year | Prior Year | During the Year | (Columns 1 + 3) | Prior Year |
| Comprehensive (hospital and medical) | | | | | 0 | 0 |
| Medicare Supplement | | | | | 0 | 0 |
| 3. Dental Only | | | | | 0 | 0 |
| 4. Vision Only | | | | | 0 | 0 |
| 5. Federal Employees Health Benefits Plan | | | | | 0 | 0 |
| 6. Title XVIII - Medicare | 25,366,849 | 308,543,724 | 78,948 | 35,704,043 | 25,445,797 | 32,345,477 |
| 7 Title XIX - Medicaid | | | | | 0 | 0 |
| 8. Other health | | | | | 0 | 0 |
| 9. Health subtotal (Lines 1 to 8) | 25,366,849 | 308,543,724 | 78,948 | 35,704,043 | 25,445,797 | 32,345,477 |
| 10. Healthcare receivables (a) | | 315,695 | | | 0 | 0 |
| 11. Other non-health | | | | | 0 | 0 |
| 12. Medical incentive pools and bonus amounts | 1,620,691 | 2,740,948 | | 2,256,515 | 1,620,691 | 2,868,849 |
| 13. Totals (Lines 9 - 10 + 11 + 12) | 26,987,540 | 310,968,977 | 78,948 | 37,960,558 | 27,066,488 | 35,214,326 |

⁽a) Excludes \$ loans or advances to providers not yet expensed.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (\$000 Omitted)

Section A - Paid Health Claims - Title XVIII

| | | | Cumu | lative Net Amounts P | Paid | |
|----|------------------------------------|---------|-----------|----------------------|-----------|---------|
| | | 1 | 2 | 3 | 4 | 5 |
| | Year in Which Losses Were Incurred | 2013 | 2014 | 2015 | 2016 | 2017 |
| 1. | Prior | 9,443 | (104,938) | (104,938) | (104,938) | |
| 2. | 2013 | 147,949 | 164,129 | 0 | 0 | |
| 3. | 2014 | XXX | 204,451 | 224,973 | 0 | |
| 4. | 2015 | XXX | XXX | 245,575 | 271,030 | |
| 5. | 2016 | XXX | XXX | XXX | 279,287 | 306,274 |
| 6. | 2017 | XXX | XXX | XXX | XXX | 310,969 |

Section B - Incurred Health Claims - Title XVIII

| | Sum of Cumulative Net A | mount Paid and Claim Outst | Liability, Claim Reser anding at End of Yea | rve and Medical Incentivar | e Pool and Bonuses |
|------------------------------------|-------------------------|-------------------------------|--|----------------------------|--------------------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2013 | 2014 | 2015 | 2016 | 2017 |
| 1. Prior | 9,443 | (104,938) | (104,938) | (104,938) | |
| 2. 2013 | 168,589 | 164 , 129 | 0 | 0 | |
| 3. 2014 | XXX | 228,888 | 224,973 | 0 | |
| 4. 2015 | XXX | XXX | 277,375 | 271,030 | |
| 5. 2016 | XXX | XXX | XXX | 314,501 | 306,334 |
| 6. 2017 | XXX | XXX | XXX | XXX | 348,584 |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XVIII

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
| | | | | | Claim and Claim | | | | Total Claims and | |
| Years in which | | | | | Adjustment Expense | | | Unpaid Claims | Claims Adjustment | |
| Premiums were Earned and Claims | | | Claim Adjustment | (Col. 3/2) | Payments | (Col. 5/1) | | Adjustment | Expense Incurred | (Col. 9/1) |
| were Incurred | Premiums Earned | Claims Payment | Expense Payments | Percent | (Col. 2 + 3) | Percent | Claims Unpaid | Expenses | (Col. 5+7+8) | Percent |
| 1. 2013 | 170,968 | 164 , 129 | 3,232 | 2.0 | 167,361 | 97.9 | | | 167,361 | 97.9 |
| 2. 2014 | 231,554 | 224,973 | 5,690 | 2.5 | 230,663 | 99.6 | | | 230,663 | 99.6 |
| 3. 2015 | 275, 129 | 271,030 | 7,062 | 2.6 | 278,092 | 101.1 | | | 278,092 | 101.1 |
| 4. 2016 | 329,280 | 306,274 | 9,655 | 3.2 | 315,929 | 95.9 | 79 | | 316,008 | 96.0 |
| 5. 2017 | 390,687 | 310,969 | 10,405 | 3.3 | 321,374 | 82.3 | 37,961 | 1,400 | 360,735 | 92.3 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS
(\$000 Omitted)

(\$000 Omitted) Section A - Paid Health Claims - Grand Total

| | | | Cumu | lative Net Amounts F | aid | |
|----|------------------------------------|---------|-----------|----------------------|-----------|---------|
| | | 1 | 2 | 3 | 4 | 5 |
| | Year in Which Losses Were Incurred | 2013 | 2014 | 2015 | 2016 | 2017 |
| 1. | Prior | 9,443 | (104,938) | (104,938) | (104,938) | 0 |
| 2. | 2013 | 147,949 | 164 , 129 | 0 | 0 | 0 |
| 3. | 2014 | XXX | 204,451 | 224,973 | 0 | 0 |
| 4. | 2015 | XXX | XXX | 245,575 | 271,030 | 0 |
| 5. | 2016 | XXX | XXX | XXX | 279,287 | 306,274 |
| 6. | 2017 | XXX | XXX | XXX | XXX | 310,969 |

Section B - Incurred Health Claims - Grand Total

| | Sum of Cumulative Net A | Amount Paid and Claim Outst | Liability, Claim Rese tanding at End of Yea | rve and Medical Incentivar | ve Pool and Bonuses |
|------------------------------------|-------------------------|--------------------------------|--|----------------------------|---------------------|
| | 1 | 2 | 3 | 4 | 5 |
| Year in Which Losses Were Incurred | 2013 | 2014 | 2015 | 2016 | 2017 |
| 1. Prior | 9,443 | (104,938) | (104,938) | (104,938) | 0 |
| 2. 2013 | 168,589 | 164 , 129 | 0 | 0 | 0 |
| 3. 2014 | XXX | 228,888 | 224,973 | 0 | 0 |
| 4. 2015 | XXX | XXX | 277,375 | 271,030 | 0 |
| 5. 2016 | XXX | XXX | XXX | 314,501 | 306,334 |
| 6. 2017 | XXX | XXX | XXX | XXX | 348,584 |

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

| | | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
|----|---------------------------------|-----------------|----------------|------------------|------------|--------------------|------------|---------------|---------------|-------------------|------------|
| | | | | | | Claim and Claim | | | | Total Claims and | |
| | Years in which | | | | | Adjustment Expense | | | Unpaid Claims | Claims Adjustment | |
| | Premiums were Earned and Claims | | | Claim Adjustment | (Col. 3/2) | Payments | (Col. 5/1) | | Adjustment | Expense Incurred | (Col. 9/1) |
| | were Incurred | Premiums Earned | Claims Payment | Expense Payments | Percent | (Col. 2 + 3) | Percent | Claims Unpaid | Expenses | (Col. 5+7+8) | Percent |
| 1. | 2013 | 170,968 | 164 , 129 | 3,232 | 2.0 | 167,361 | 97.9 | 0 | 00 | 167,361 | 97.9 |
| 2. | 2014 | 231,554 | 224,973 | 5,690 | 2.5 | 230,663 | 99.6 | 0 | 0 | 230,663 | 99.6 |
| 3. | 2015 | 275,129 | 271,030 | 7,062 | 2.6 | 278,092 | 101.1 | 0 | 0 | 278,092 | 101.1 |
| 4. | 2016 | 329,280 | 306,274 | 9,655 | 3.2 | 315,929 | 95.9 | 79 | 0 | 316,008 | 96.0 |
| 5. | 2017 | 390,687 | 310,969 | 10,405 | 3.3 | 321,374 | 82.3 | 37,961 | 1,400 | 360,735 | 92.3 |

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2D - AGGREGATE RESERVE FOR ACCIDENT AND HEALTH CONTRACTS ONLY

| | PART 2D - AC | GGREGATE RESERV | <u>/E FOR ACCIDENT</u> | AND HEALTH CO | NTRACTS ONLY | | | | |
|--|---|--------------------------------------|------------------------|---|------------------|--|---------------------------------|-------------------------------|------------|
| | 1 Total | 2 Comprehensive (Hospital & Medical) | 3 Medicare Supplement | 4 Dental Only | 5 Vision Only | 6 Federal Employees Health Benefits Plan | 7 Title XVIII Medicare | 8 Title XIX Medicaid | 9 Other |
| Unearned premium reserves | | (Froophal a Moarcal) | Сарристи | 20.1.0 | violett ettil | Delite it | modicare | Modicala | 0.1.0. |
| · | | | | | | | | | |
| | 0 | | | | | | | | |
| | 0 | | | | | | | | |
| | | | | | | | | | |
| · | 434,528 | | | | | | 434,528 | | |
| Aggregate write-ins for other policy reserves | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Totals (gross) | 434,528 | 0 | 0 | 0 | 0 | 0 | 434,528 | 0 | |
| Reinsurance ceded | 0 | | | | | | | | |
| Totals (Net)(Page 3, Line 4) | 434,528 | 0 | 0 | 0 | 0 | 0 | 434,528 | 0 | 0 |
| Present value of amounts not yet due on claims | 0 | | | | | | | | |
| Reserve for future contingent benefits | L0 | | | | | | | | |
| Aggregate write-ins for other claim reserves | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| | | | 0 | 0 | 0 | 0 | 0 | 0 | (|
| Reinsurance ceded | 0 | | | | | | | | |
| Totals (Net)(Page 3, Line 7) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| DETAILS OF WRITE-INS | | | | | | | | | |
| Medicare Advantage Part D Risk Share | 0 | | | | | | 0 | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Summary of remaining write-ins for Line 5 from overflow page | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (|
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Totals (Lines 1101 thru 1103 plus 1198) (Line 11 above) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| | Aggregate write-ins for other policy reserves Totals (gross) Reinsurance ceded Totals (Net)(Page 3, Line 4) Present value of amounts not yet due on claims Reserve for future contingent benefits Aggregate write-ins for other claim reserves Totals (gross) Reinsurance ceded Totals (Net)(Page 3, Line 7) DETAILS OF WRITE-INS Medicare Advantage Part D Risk Share Summary of remaining write-ins for Line 5 from overflow page Totals (Lines 0501 thru 0503 plus 0598) (Line 5 above) | Total | 1 | Total Comprehensive (Hospital & Medicare Supplement | 1 | Total Comprehensive Supplement Dental Only Vision Only | 1 | 1 | 1 |

(a) Includes \$ _____ premium deficiency reserve.

UNDERWRITING AND INVESTMENT EXHIBIT

PART 3 - ANALYSIS OF EXPENSES

| | | | YSIS OF EXPENSE | | 4 | 1 - |
|-------|--|--|-----------------------------------|-----------------------------------|-----------------------|---------------|
| | | Claim Adjustme 1 Cost Containment Expenses | 2 Other Claim Adjustment Expenses | 3 General Administrative Expenses | 4 Investment Expenses | 5 Total |
| 1. | Rent (\$ for occupancy of | | | | | |
| | own building) | | | | | 0 |
| 2. | Salary, wages and other benefits | 3,576,828 | 822,571 | 8,598,588 | | 12,997,987 |
| 3. | Commissions (less \$ | | | | | |
| | ceded plus \$assumed) | | | 2,341,633 | | 2,341,633 |
| 4. | Legal fees and expenses | 0 | | 146,639 | | 146,639 |
| 5. | Certifications and accreditation fees | | | 1,459,334 | | 1,459,334 |
| 6. | Auditing, actuarial and other consulting services | 432,004 | | | | 432,004 |
| 7. | Traveling expenses | 60,207 | 654 | 268,805 | | 329,666 |
| 8. | Marketing and advertising | | | 1,967,192 | | 1,977,353 |
| 9. | Postage, express and telephone | | | 1,070,266 | | |
| 10. | Printing and office supplies | | | 54,347 | | |
| 11. | Occupancy, depreciation and amortization | | | 377,032 | | |
| 12. | Equipment | | | | | 646,755 |
| 13. | Cost or depreciation of EDP equipment and | | | | | |
| 10. | software | 5,143 | 382,779 | 176,745 | | 564,667 |
| 14. | Outsourced services including EDP, claims, and other services | 1,707,703 | 4,520,029 | 10,074,565 | | 16,302,297 |
| 15. | Boards, bureaus and association fees | | | | | 0 |
| 16. | Insurance, except on real estate | | | 16,551 | | 16,551 |
| 17. | Collection and bank service charges | | | 225,391 | | 225,391 |
| 18. | Group service and administration fees | | | | | 0 |
| 19. | Reimbursements by uninsured plans | | | | | 0 |
| 20. | Reimbursements from fiscal intermediaries | | | | | 0 |
| 21. | Real estate expenses | | | | | 0 |
| 22. | Real estate taxes | | | | | 0 |
| 23. | Taxes, licenses and fees: | | | | | |
| | 23.1 State and local insurance taxes | | | | | 0 |
| | 23.2 State premium taxes | | | | | 0 |
| | 23.3 Regulatory authority licenses and fees | | | | | 0 |
| | 23.4 Payroll taxes | 207,039 | 47,698 | 508,778 | | 763,515 |
| | 23.5 Other (excluding federal income and real estate taxes) | | | 1,213 | | 1,213 |
| 24. | Investment expenses not included elsewhere | | | | 88,234 | 88,234 |
| 25. | Aggregate write-ins for expenses | 0 | 0 | 0 | 0 | 0 |
| 26. | Total expenses incurred (Lines 1 to 25) | 6,085,508 | 5,787,831 | 27,900,801 | 88,234 | (a)39,862,374 |
| 27. | Less expenses unpaid December 31, current year | | 1,400,293 | 0 | | 1,400,293 |
| 28. | Add expenses unpaid December 31, prior year | 0 | 834,910 | 29,557 | 0 | 864,467 |
| 29. | Amounts receivable relating to uninsured plans, prior year | | 0 | | 0 | 0 |
| 30. | Amounts receivable relating to uninsured plans, current year | | | | | 0 |
| 31. | Total expenses paid (Lines 26 minus 27 plus 28 minus 29 plus 30) | 6,085,508 | 5,222,448 | 27,930,358 | 88,234 | 39,326,548 |
| | DETAILS OF WRITE-INS | | | | | |
| 2501. | | | | | | |
| 2502. | | | | | | |
| 2503. | | | | | | |
| | Summary of remaining write-ins for Line 25 from overflow page | | 0 | 0 | 0 | 0 |
| | | | | | | |

EXHIBIT OF NET INVESTMENT INCOME

| 1 | | | 1 | 2 |
|-----------|---|-------|----------------------|---------------------|
| | | Col | • | Earned During Year |
| 1. | U.S. government bonds | | | 93, 132 |
| 1.1 | Bonds exempt from U.S. tax | . , | | |
| 1.2 | Other bonds (unaffiliated) | | | |
| 1.3 | Bonds of affiliates | | | |
| 2.1 | Preferred stocks (unaffiliated) | . , | | |
| 2.11 | Preferred stocks of affiliates | . , | | |
| 2.2 | Common stocks (unaffiliated) | . (-) | | |
| 2.21 | Common stocks of affiliates | | | |
| 3. | Mortgage loans | | | |
| 4. | Real estate | | | |
| 5 | Contract Loans | . , | | |
| 6 | Cash, cash equivalents and short-term investments | | | |
| 7 | Derivative instruments | (f) | | , |
| 8. | Other invested assets | | | |
| 9. | Aggregate write-ins for investment income | | | |
| 10. | Total gross investment income | | 1,150,536 | |
| 11. | Investment expenses | | | |
| 12. | Investment taxes, licenses and fees, excluding federal income taxes | | | (g) |
| 13. | Interest expense | | | |
| 14. | Depreciation on real estate and other invested assets | | | |
| 15. | Aggregate write-ins for deductions from investment income | | | () |
| 16. | Total deductions (Lines 11 through 15) | | | |
| 17. | Net investment income (Line 10 minus Line 16) | | | 1,123,505 |
| 1 | DETAILS OF WRITE-INS | | | , , |
| 0901. | | | | |
| 0902. | | | | |
| 0903. | | | | |
| 0998. | Summary of remaining write-ins for Line 9 from overflow page | | | |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, above) | | 0 | C |
| 1501. | | | | |
| 1502. | | | | |
| 1503. | | | | |
| 1598. | Summary of remaining write-ins for Line 15 from overflow page | | | |
| 1599. | Totals (Lines 1501 thru 1503 plus 1598) (Line 15, above) | | | C |
| (a) last: | ides \$ | 102 | noid for population | areat on number |
| (a) Inclu | nues \$ | J32 | paid for accrued int | eresi on purchases. |
| ` ' | des \$ accrual of discount less \$ amortization of premium and less \$ | | • | • |
| | des \$ accrual of discount less \$ amortization of premium and less \$ | | • | erest on purchases. |
| (d) Inclu | interest on er | ncum | brances. | |
| (e) Inclu | ides \$ amortization of premium and less \$ amortization of premium and less \$ | | paid for accrued int | erest on purchases. |

EXHIBIT OF CAPITAL GAINS (LOSSES)

.....investment taxes, licenses and fees, excluding federal income taxes, attributable to

(f) Includes \$ accrual of discount less \$ amortization of premium.

(g) Includes \$. investment expenses and \$ investment taxes, licen

(h) Includes \$ interest on surplus notes and \$ interest on capital notes.

(i) Includes \$ _____ depreciation on real estate and \$ _____ depreciation on other invested assets.

segregated and Separate Accounts.

| | | 1 | 2 | 3 | 4 | 5 |
|-------|---|----------------------|----------------|------------------------|--------------------|----------------------|
| | | | - | · · | | Ŭ |
| | | | | | | |
| | | | | | | |
| | | | | Total Realized Capital | | Change in Unrealized |
| | | Realized Gain (Loss) | Other Realized | Gain (Loss) | Unrealized Capital | Foreign Exchange |
| | | On Sales or Maturity | Adjustments | (Columns 1 + 2) | Gain (Loss) | Capital Gain (Loss) |
| 1. | U.S. Government bonds | (58,063) | 0 | (58,063) | 0 | 0 |
| 1.1 | Bonds exempt from U.S. tax Other bonds (unaffiliated) | | | 0 | | |
| 1.2 | Other bonds (unaffiliated) | (51,966) | 0 | (51,966) | 0 | 0 |
| 1.3 | Bonds of affiliates | 0 | 0 | 0 | 0 | 0 |
| 2.1 | Preferred stocks (unaffiliated) | 0 | | 0 | 0 | 0 |
| 2.11 | Preferred stocks of affiliates | 0 | 0 | 0 | 0 | 0 |
| 2.2 | Common stocks (unaffiliated) | 0 | 0 | 0 | 2,984,738 | 0 |
| 2.21 | Common stocks of affiliates | 0 | 0 | 0 | 0 | 0 |
| 3. | Mortgage loans | | | 0 | 0 | 0 |
| 4. | Real estate | | 0 | 0 | | 0 |
| 5. | Contract loans | | | 0 | | |
| 6. | Cash, cash equivalents and short-term investments | | | 0 | | |
| 7. | Derivative instruments | | | 0 | | |
| 8. | Other invested assets | | 0 | 0 | 0 | 0 |
| 9. | Aggregate write-ins for capital gains (losses) | 0 | 0 | 0 | 0 | 0 |
| 10. | Total capital gains (losses) | (110,029) | 0 | (110,029) | 2,984,738 | 0 |
| | DETAILS OF WRITE-INS | | | | | |
| 0901. | | | | | | |
| 0902. | | | | | | |
| 0903. | | | | | | |
| 0998. | Summary of remaining write-ins for Line 9 from | | | | | |
| 3000. | overflow page | 0 | 0 | 0 | 0 | 0 |
| 0999. | Totals (Lines 0901 thru 0903 plus 0998) (Line 9, | | _ | _ | _ | _ |
| | above) | 0 | 0 | 0 | 0 | 0 |

EXHIBIT OF NON-ADMITTED ASSETS

| | EXHIBIT OF NON-ADMITTE | 1 | 2 | 3 |
|-------|---|--------------------|--------------------|---------------------------------------|
| | | Current Year Total | Prior Year Total | Change in Total Nonadmitted Assets |
| | | Nonadmitted Assets | Nonadmitted Assets | (Col. 2 - Col. 1) |
| 1. | Bonds (Schedule D) | | 0 | 0 |
| 2. | Stocks (Schedule D): | | | |
| | 2.1 Preferred stocks | - | 0 | 0 |
| | 2.2 Common stocks | - | 0 | 0 |
| 3. | Mortgage loans on real estate (Schedule B): | | | |
| | 3.1 First liens | | | |
| | 3.2 Other than first liens | | 0 | 0 |
| 4. | Real estate (Schedule A): | | | |
| | 4.1 Properties occupied by the company | | 0 | 0 |
| | 4.2 Properties held for the production of income | - | 0 | 0 |
| | 4.3 Properties held for sale | - | 0 | 0 |
| 5. | Cash (Schedule E - Part 1), cash equivalents (Schedule E - Part 2) and short-term investments (Schedule DA) | | | 0 |
| 6. | Contract loans | | 0 | 0 |
| 7. | Derivatives (Schedule DB) | - | 0 | 0 |
| 8. | Other invested assets (Schedule BA) | | 0 | 0 |
| 9. | Receivables for securities | | 0 | 0 |
| 10. | Securities lending reinvested collateral assets (Schedule DL) | - | 0 | 0 |
| 11. | Aggregate write-ins for invested assets | 0 | 0 | 0 |
| 12. | Subtotals, cash and invested assets (Lines 1 to 11) | 0 | 0 | 0 |
| 13. | Title plants (for Title insurers only) | | 0 | 0 |
| 14. | Investment income due and accrued | | 0 | 0 |
| 15. | Premiums and considerations: | | | |
| | 15.1 Uncollected premiums and agents' balances in the course of collection | 408,890 | 277,918 | (130,972) |
| | 15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due | | | |
| | 15.3 Accrued retrospective premiums and contracts subject to redetermination | | | |
| 16. | Reinsurance: | | | |
| | 16.1 Amounts recoverable from reinsurers | | 0 | 0 |
| | 16.2 Funds held by or deposited with reinsured companies | | 0 | 0 |
| | 16.3 Other amounts receivable under reinsurance contracts | | | |
| 17. | Amounts receivable relating to uninsured plans | | | |
| | Current federal and foreign income tax recoverable and interest thereon | | 0 | |
| | Net deferred tax asset | | 0 | 0 |
| 19. | Guaranty funds receivable or on deposit | | 0 | 0 |
| 20. | Electronic data processing equipment and software | | 0 | 0 |
| 21. | Furniture and equipment, including health care delivery assets | | 0 | 0 |
| 22. | Net adjustment in assets and liabilities due to foreign exchange rates | | 0 | 0 |
| 23. | Receivable from parent, subsidiaries and affiliates | | 0 | 0 |
| 24. | Health care and other amounts receivable | | 9,035,747 | 397,038 |
| 25. | Aggregate write-ins for other than invested assets | | 0 | 0 |
| 26. | Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Lines 12 to 25) | | 9,313,665 | (832,927) |
| 27. | From Separate Accounts, Segregated Accounts and Protected Cell Accounts | | 0 | 0 |
| 28. | Total (Lines 26 and 27) | 10,146,592 | 9,313,665 | (832,927) |
| | DETAILS OF WRITE-INS | | | |
| 1101. | | | 0 | 0 |
| 1102. | | | 0 | 0 |
| 1103. | | | 0 | 0 |
| 1198. | Summary of remaining write-ins for Line 11 from overflow page | 0 | 0 | 0 |
| 1199. | Totals (Lines 1101 thru 1103 plus 1198)(Line 11 above) | 0 | 0 | 0 |
| 2501. | Totals (Elited 1767 till d 1766 place 1766)(Elite 17 dastro) | | 0 | 0 |
| 2502. | | | 0 | n |
| 2503. | | | 0 | n |
| 2598. | Summary of remaining write-ins for Line 25 from overflow page | | 0 | 0 |
| 2599. | Totals (Lines 2501 thru 2503 plus 2598)(Line 25 above) | 0 | 0 | 0 |
| ೭೮೮೮. | ו טומוט נבוווט בטט ו נוווע בטטט אועט בטסט (נבוווע בט מטטעע) | U | U | |

EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

| | | Total Members at End of | | | | |
|--|-----------------|-------------------------|---------------------|--------------------|-------------------|-------------------------------|
| Source of Enrollment | 1 Prior Year | 2 First Quarter | 3 Second Quarter | 4 Third Quarter | 5 Current Year | Current Year Member Months |
| Health Maintenance Organizations | 2,269 | 2,412 | 2,468 | 2,517 | 2,526 | 29,656 |
| Provider Service Organizations | | | | | | |
| Preferred Provider Organizations | 2,422 | 2,233 | 2,235 | 2,257 | 2,257 | 26,930 |
| 4. Point of Service | | 36,292 | 36,759 | 37,369 | 37,692 | 442,515 |
| 5. Indemnity Only | | | | | | |
| Aggregate write-ins for other lines of business | 0 | 0 | 0 | 0 | 0 | 0 |
| 7. Total | 40,096 | 40,937 | 41,462 | 42,143 | 42,475 | 499,101 |
| DETAILS OF WRITE-INS | | | | | | |
| 0601. | 0 | | | | | |
| 0602. | 0 | | | | | |
| 0603. | | | | | | |
| 0698. Summary of remaining write-ins for Line 6 from overflow page | 0 | 0 | 0 | 0 | 0 | 0 |
| 0699. Totals (Lines 0601 thru 0603 plus 0698) (Line 6 above) | 0 | 0 | 0 | 0 | 0 | 0 |

Summary of Significant Accounting Policies

A. Accounting Practices

The accompanying financial statements of Martin's Point Generations Advantage, Inc. (the "Company") have been prepared in conformity with the National Association of Insurance Commissioners ("NAIC") *Annual Statement Instructions* and in accordance with accounting practices prescribed or permitted by the NAIC *Accounting Practices and Procedures Manual*, subject to any deviations prescribed or permitted by the Maine Bureau of Insurance (the "Bureau"). There were no deviations from NAIC prescribed or permitted by the Bureau in 2016 or 2017.

A table reconciling income and surplus between the practices prescribed and permitted by the State of Maine and NAIC SAP basis for the current reporting period and the prior year-end is shown below:

| | | SSAP# | F/S Page | F/S Line # | 2017 | 2016 |
|--------|--|-------|-------------|---------------|------------|--------------|
| NET IN | · · · - | | | | | |
| (1) | State basis (Page 4, Line 32, Columns 2 & 3) | XXX | XXX | XXX | 11,490,275 | (13,192,093) |
| (4) | NAIC SAP (1-2-3=4) | XXX | XXX | xxx | 11,490,275 | (13,192,093) |
| SURPL | US | | | | | |
| (5) | State basis (Page 3, Line 33, Columns 3 & 4) | XXX | XXX | xxx | 56,920,228 | 43,278,141 |
| (8) | NAIC SAP (5-6-7=8) | xxx | XXX | XXX | 56,920,228 | 43,278,141 |

B. Use of Estimates in the Preparation of the Financial Statements

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policies

Expenses incurred in connection with acquiring new insurance business, including acquisition costs such as sales commissions, are charged to operations as incurred. Premiums paid by subscribers prior to the effective date are recorded on the balance sheet as advance premiums and subsequently credited to income as earned during the coverage period.

In addition, the Company uses the following accounting policies:

- Short-term money market mutual funds are stated at market value and short-term bonds are stated at amortized cost.
- Bonds are stated at amortized cost.
- 2. 3. Common stocks are stated at market value
- 4. The Company does not have any preferred stock.
- 5. 6. The Company does not have any mortgage loans.
- The Company's loan-backed securities are carried at amortized cost. The Company reports the adjustment methodology on an account basis as opposed to each individual security and accounts for all of the securities on a retrospective basis. The Company does not have any investments in subsidiaries, controlled or affiliated companies.
- 7.
- The Company does not have investments in joint ventures, partnerships or limited liability companies
- 9.
- 10.
- The Company does not have any derivative instruments.

 The Company does not include anticipated investment income in calculating a premium deficiency.

 The Company's reported unpaid claims are based on adjudicated claims in process of settlement. The amount of unreported claims is based on actuarial estimates. The claims adjustment expenses are estimated at approximately 2% of unpaid claims. Liabilities for unpaid claims and claims adjustment expense are based on assumptions and estimates, and while management believes such estimates are reasonable, the ultimate liability may be in excess of or less than the amount provided.
- The Company does not have any capital assets and therefore no capitalization policy. 12.
- The Company records pharmaceutical rebates receivable as a non-admitted asset.

D. Going Concern

Management has no significant doubts about the Company's ability to continue as a going concern.

Accounting Changes and Corrections of Errors

Accounting Changes and Correction of Errors:

The Company's December 31, 2016 Annual Financial Statement reported amounts owed to CMS in connection with the coverage gap discount program, an uninsured plan, in the amount of \$807,300 on page 3, line 12 "Amounts withheld or retained for the account of others". However, per the NAIC instructions amounts owed to CMS in connection with the coverage gap discount program should be reported on page 3, line 22 "Liability for amounts held under uninsured plans". This amount is \$1,203,103, for the period ending December 31, 2017.

- **Business Combinations and Goodwill:** None.
 - Statutory Purchase Method: None. A.
 - В. Statutory Merger: None.
 - Assumption Reinsurance: None. C
 - Impairment Loss: None.
- Discontinued Operations: None.

5. Investments

A. Mortgage Loans, including Mezzanine Real Estate Loans

None.

B. Debt Restructuring

None.

C. Reverse Mortgages

None.

D. Loan-Backed Securities

- 1. For fixed-rate agency mortgage-backed securities, the Company calculates prepayment speeds utilizing Mortgage Industry Advisory Corporation (MIAC) Mortgage Industry Medians (MIMs). MIMs are derived from a semi-monthly dealer-consensus survey of long-term prepayment projections. For other mortgage-backed, loan-backed, and structured securities, the Company utilizes prepayment assumptions from Moody's Analytics. Moody's applies a flat economic credit model and utilizes a vector of multiple monthly speeds as opposed to a single speed for more robust projections. In instances where Moody's projections are not available, the Company uses data from Reuters, which utilizes the median prepayment speed from contributors' models.
- 2. All securities with a recognized other-than-temporary impairment, disclosed in the aggregate, classified on the basis for the other-than-temporary impairment: The Company has no securities to report per the table below.

| | r. | la . | lo l |
|---|----------------------|----------------------|------------|
| | [1] | 2 | 3 |
| | | Other-than-Temporary | |
| | | Impairment | |
| | Other-than-Temporary | Recognized | Fair Value |
| | Impairment | in Loss | 1 - 2 |
| (2)OTTI recognized 1st Quarter | | | |
| a. Intent to sell | 0 | 0 | 0 |
| b. Inability or lack of intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis | | | |
| 5. 10tal 10t Quarto. | 0 | 0 | 0 |
| OTTI recognized 2nd Quarter | | | |
| d. Intent to sell | 0 | 0 | 0 |
| e. Inability or lack of intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis f. Total 2nd Quarter | | 0 | |
| OTTI recognized 3rd Quarter | | | |
| g. Intent to sell | 0 | 0 | 0 |
| Inability or lack of intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis i. Total 3rd Quarter | | | 0 |
| OTTI recognized 4th Quarter | | | |
| j. Intent to sell | | | 0 |
| k. Inability or lack of intent to retain the investment in the security for a period of time sufficient to recover the amortized cost basis | | | 0 |
| I. Total 4th Quarter | 0 | 0 | 0 |
| m. Annual Aggregate Total | | 0 | |

| (3) | | | | | | |
|-------|----------------|------------------|-------------|-------------------|---------------|-----------|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| | Book/Adjusted | | | | | Date of |
| | Carrying Value | | Recognized | Amortized Cost | | Financial |
| | Amortized Cost | Present Value of | Other-Than- | After Other-Than- | | Statement |
| | Before Current | Projected Cash | Temporary | Temporary | Fair Value at | Where |
| CUSIP | Period OTTI | Flows | Impairment | Impairment | time of OTTI | Reported |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Total | XXX | XXX | 0 | XXX | XXX | XXX |

(4)

a. The aggregate amount of unrealized losses:

| 1. Less than 12 Months | 56,825 |
|--|-----------|
| 2. 12 Months or Longer | |
| b.The aggregate related fair value of securities with unrealized losses: | |
| 1. Less than 12 Months | 9,569,082 |
| 2. 12 Months or Longer | , , |

- (5) The Company considers the following general categories of information in reaching the conclusion that impairments are other-than-temporary:
 - Performance of investments over a twelve month period
 - Volatility in the market
 - Securities ratings

E. Dollar Repurchase Agreements and/or Security Lending Transactions

None.

F. Repurchase Agreements Transactions Accounted for as Secured Borrowing

None.

G. Reverse Repurchase Agreements Transactions Accounted for as Secured Borrowing

None

H. Repurchase Agreements Transactions Accounted for as a Sale

None

I. Reverse Repurchase Agreements Transactions Accounted for as a Sale

None.

J. Real Estate

None.

K. Low-Income Housing Tax Credits

None.

L. Restricted Assets

.Restricted Assets (Including Pledged)

| estricted Assets (Including Pledged) | | | | | | | |
|---|-----------------|-----------------|-------------|---------------|---------------|------------------|----------------|
| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| | Total Gross | Total Gross | | | | | |
| | (Admitted & | (Admitted & | | Total Current | Total Current | Gross (Admitted | Admitted |
| | Non-admitted) | Non-admitted) | Increase/ | Year | Year Admitted | & Non-admitted) | Restricted to |
| | Restricted from | Restricted from | (Decrease) | Non-admitted | Restricted | Restricted to | Total Admitted |
| Restricted Asset Category | Current Year | Prior Year | (1 minus 2) | Restricted | (1 minus 4) | Total Assets (a) | Assets (b) |
| Subject to contractual obligation for which liability is not shown | | 0 | 0 | | 0 | 0.000 | 0.000 |
| b. Collateral held under security lending agreements | | 0 | 0 | | 0 | 0.000 | 0.000 |
| c.Subject to repurchase agreements | | 0 | 0 | | 0 | 0.000 | 0.000 |
| d. Subject to reverse repurchase agreements | | 0 | 0 | | 0 | 0.000 | 0.000 |
| e. Subject to dollar repurchase agreements | | 0 | 0 | | 0 | 0.000 | 0.000 |
| f. Subject to dollar reverse repurchase agreements | | 0 | 0 | | 0 | 0.000 | 0.000 |
| g.Placed under option contracts | | 0 | 0 | | 0 | 0.000 | 0.000 |
| h.Letter stock or securities restricted as to sale - excluding FHLB capital stock | | 0 | 0 | | 0 | 0.000 | 0.000 |
| i.FHLB capital stock | | 0 | 0 | | 0 | 0.000 | 0.000 |
| j.On deposit with states | | | | | | | |
| k.On deposit with other regulatory bodies | | | 0 | | | | |
| I.Pledged collateral to FHLB (including assets backing funding agreements) | | 0 | 0 | | 0 | 0.000 | 0.000 |
| m.Pledged as collateral not captured in other categories | | 0 | 0 | | 0 | 0.000 | 0.000 |
| n. Other restricted assets | | 0 | 0 | | 0 | 0.000 | 0.000 |
| o.Total Restricted Assets | 601,410 | 601,018 | 392 | 0 | 601,410 | 0.547 | 0.602 |

⁽a) Column 1 divided by Asset Page, Column 1, Line 28 (b) Column 5 divided by Asset Page, Column 3, Line 28

M. Working Capital Finance Investments

None

N. Offsetting and Netting of Assets and Liabilities

None

O. Structured Notes

None.

P. 5* Securities

None.

Q. Short Sales

None.

R. Prepayment Penalty and Acceleration Fees

None.

^{2.} Detail of Assets Pledged as Collateral Not Captured in Other Categories (Contracts That Share Similar Characteristics, Such as Reinsurance and Derivatives, Are Reported in the Aggregate). None.

^{3.} Detail of Other Restricted Assets (Contracts That Share Similar Characteristics, Such as Reinsurance and Derivatives, Are Reported in the Aggregate). None.

^{4.} Collateral Received and Reflected as Assets Within the Reporting Entity's Financial Statements. None.

6. Joint Ventures, Partnerships and Limited Liability Companies

- A. The Company has no investments in joint ventures, partnerships or limited liability companies.
- B. The Company has no impaired investments in joint ventures, partnerships or limited liability companies.

7. Investment Income

- A. Due and accrued investment income was excluded from surplus on the following basis: None.
- B. The Company did not accrue investment income that was non-admitted at December 31, 2017.
- 8. Derivative Instruments: None.
- 9. Income Taxes: The Company is not subject to Federal Income taxes.

10. Information Concerning Parent, Subsidiaries, Affiliates and Other Related Parties

A. Nature of the relationship involved

The Company is a wholly-owned subsidiary of Martin's Point Health Care, Inc. (MPHC).

The following subsidiaries of MPHC have been removed from the Company's organizational charts:

Martin's Point Generations, LLC - canceled on November 19, 2016 per the Maine Secretary of State.

Martin's Point Community Health Administrators, LLC - inactive since December 31, 2014. Dissolution filed with the Maine Secretary of State on December 28, 2017.

Martin's Point Community Health Plans, Inc. inactive since December 31, 2014. Dissolution filed with the Maine Secretary of State on January 8, 2017.

B&C. Description of the transactions involved and the dollar amounts of transactions

During 2017 and 2016 MPHC invested \$0 and \$21,100,000, respectively, in the Company to fund operations and risk based capital requirements.

The Company has an arrangement with MPHC where it will pay MPHC's delivery system for covered services. The payments will consist of fee-for-service payments minus any applicable coinsurance, copayments, deductibles, and contractual adjustments. The Company paid MPHC \$4,084,944 and \$3,488,621 in 2017 and 2016, respectively.

The Company has incentive and risk sharing arrangements with MPHC with respect to members who receive primary care from providers employed by MPHC. Under these arrangements, the Company makes payments to MPHC as follows:

Cost of Care Risk Share Arrangement: The Company and MPHC accepts joint responsibility for managing the cost of care for members who receive primary care through MPHC's delivery system. In recognition of this joint responsibility, the parties agree to participate in a cost of care risk share arrangement. The Company makes payments to MPHC when medical loss ratio results are less than targets. The Company receives payments from MPHC when medical loss ratio results are greater than targets. Under this arrangement, the Company paid MPHC \$750,000 and \$500,000 for 2017 and 2016, respectively.

Primary Care Payment Model: The Company and MPHC entered into a payment agreement whereby the Company agrees to make payments to MPHC based on performance against pre-determined quality metrics. The Company paid MPHC \$465,320 and \$253,350 for 2017 and 2016, respectively.

Population Based Incentives: The Company and MPHC entered into a payment agreement whereby the Company agrees to make payments based on MPHC's performance against pre-determined quality metrics. The Company paid MPHC \$165,580 and \$278,622 for 2017 and 2016, respectively.

D. Amounts Due to or from Related Parties

At December 31, 2017, the Company reported a net receivable of \$494,128 due from MPHC for amounts applicable to 2017. Payment from MPHC settled in February 2018.

E. Guarantees or Contingencies for Related Parties

Effective November 23, 2015, MPHC, the Guarantor, and the Company, the Primary Obligor, entered into an Unconditional Financial Guaranty with the Maine Bureau of Insurance to secure the Superintendent's conditional approval and licensing of the Primary Obligor to enter into the insurance business in the State of Maine. The Guarantor absolutely and unconditionally guarantees to the Superintendent and the Superintendent's successors and assigns, that if the Primary Obligor at any time fails to maintain capital and surplus at a level no less that the greater of the product of its authorized control level risk-based capital and 3.0 or the minimum requirements for capital and surplus, the Guarantor shall automatically pay such sums or deposits to the Primary Obligor as are necessary to establish and maintain capital and surplus at a level no less that the greater of the product of its authorized control level risk-based capital and 3.0 or the minimum requirements for capital and surplus.

F. Management, Service Contracts, Cost Sharing Arrangements

The Company purchases certain marketing, administrative, managerial and other services required by the Company under a Management Services Agreement with MPHC. Management fees charged to the operations for the year ended December 31, 2017 and December 31, 2016 were \$11,978,424 and \$11,059,680, respectively.

- G. Nature of Relationships that Could Affect Operations: None.
- H. Amount Deducted for Investment in Upstream Company: None.
- I. Detail of Investments in Affiliates Greater than 10% of Admitted Assets: None.
- J. Write-down for Impairments of Investments in Subsidiary, Controlled or Affiliated Companies: None.
- K. Investment in Foreign Insurance: None.
- L. Investment in Downstream Noninsurance Holding Company: None.
- M. All SCA Investments: None.

N. Investment in Insurance SCAs: None.

11. Debt

- A. Debt including Capital Notes: None
- B. FHLB (Federal Home Loan Bank) agreements: None
- 12. Retirement Plans, Deferred Compensation, Postemployment Benefits and Compensated Absences and Other Postretirement Benefit
 - A. Defined Benefit Plan: None.
 - B. Investment Policies and Strategies: None.
 - C. Fair Value of Plan Assets: None.
 - D. Basis used to determine the long-term rate-of-return: None.
 - E. Defined Contribution Plans: None.
 - F. Multiemployer Plans: None.
 - G. Consolidated/Holding Company Plans: None.
 - H. Postemployment Benefits and Compensated Absences: None.
 - I. Impact of Medicare Modernization Act on Postretirement Benefits: None.
- 13. Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganization
 - A. The Company has no capital stock.
 - B. The Company has no preferred stock.
 - C. The Company has no dividend restrictions.
 - D. The Company does not pay dividends.
 - E. The portion of the entity's profits that may be paid as ordinary dividends to stockholders is not applicable.
 - F. The Company has no unassigned surplus funds.
 - G. The Company has no advances to surplus.
 - H. The Company has no shares of stock held for special purposes.
 - I. The Company has no special surplus funds, changes in the balances of special purpose funds are not applicable.
 - J. The Company has no surplus adjustments due to cumulative unrealized losses.
 - K. The Company has not issued any surplus notes or debentures or similar obligations.
 - L. The Company had no restatements due to prior quasi-reorganizations.
 - M. The Company has not been involved in any quasi-reorganizations during the past 10 years.
- 14. Liabilities, Contingencies and Assessments
 - A. Contingent Commitments: None.
 - B. Assessments

The Company is subject to a guaranty fund administered by the State of Maine in which it writes business. Guaranty fund assessments are accrued at the time of insolvencies. The Company is not currently aware of any impending solvency issues.

- C. Gain Contingencies: None.
- D. Claims related Extra Contractual Obligations and Bad Faith Losses Stemming from Lawsuits: None.
- E. Joint and Several Liabilities: None.
- F. All Other Contingencies: None.
- 15. Leases
 - A. Lessee Leasing Arrangements: None.
 - B. Lessor Leasing Arrangements: None.
- 16. Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk: None.
- 17. Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities
 - A. Transfers of receivables reported as Sales: None.
 - B. Transfer and Servicing of Financial Assets: None.
 - C. Wash Sales: None.

18. Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

A. ASO Plans: None.B. ASC Plans: None.

C. Medicare or Similarly Structured Cost Based Reimbursement Contract:

The Medicare Advantage prescription drug program is referred to as Part D. Settlement amounts in relation to the Part D program are reported as uninsured plans as follows:

The Company reported \$240,645 in accounts receivable related to uninsured plans as of December 31, 2017 and \$1,702,355 in December 31, 2016. The \$240,645 amount relates to Part D Low Income Cost Sharing.

Low Income Cost Sharing (LICS) - \$240,645

Low-income members have some or the entire member cost share of their benefits paid for by CMS. A prospective payment rate is established during the bid process. With the close of the year, actual expenses are compared to the prospective amounts paid with reconciliation to or from CMS to settle the difference. With the benefit of full PDE data through the end of 2017, the prospective payment did not fully cover the CMS LICS obligation. Therefore, an additional settlement is expected. A reserve is applied for the possibility of restatements to 2017 experience prior to the final settlement.

The Company reported amounts due from pharmaceutical manufacturers in connection with the coverage gap discount program of \$1,098,993 as accounts receivable related to uninsured plans as of December 31, 2017. These amounts are non-admitted.

In 2017, the Company reported a liability for amounts held under uninsured plans of \$1,372,012 for Federal Reinsurance.

Federal Reinsurance - \$1,372,012

Through the Federal reinsurance program, CMS pays 80% of the costs members incur through their Part D benefit beyond the true out-of-pocket (TrOOP) threshold. During the annual bid process, a prospective amount is defined to represent the projected amount Federal Reinsurance will cover. With the close of the year, the prospective payment is reconciled with actual experience. Applicable expenses beyond the prospective reimbursement are accrued as a receivable and amounts below the prospective payable held as a liability. With Prescription Drug Event (PDE) data through the end of the year, the estimate of this reconciliation is the difference between known events and the bid's prospective value. A reserve is applied for the possibility of restatements to 2017 experience prior to the final settlement.

The Company reported amounts owed to CMS in connection with the coverage gap discount program of \$1,203,103 as a liability for amounts held under uninsured plans as of December 31, 2017.

19. Direct Premium Written/Produced by Managing General Agents/Third Party Administrators: None.

20. Fair Value Measurements

Α.

(1) Fair Value Measurements at Reporting Date

| Fair Value Measurements at Reporting Date | | | | | |
|--|------------|------------|-----------|------------|-------------------|
| | | | | | Net Asset Value |
| | | | | | (NAV) Included in |
| Description for each class of asset or liability | (Level 1) | (Level 2) | (Level 3) | Total | Level 2 |
| a. Assets at fair value | | | | | |
| Bonds | | | | 0 | |
| US Governments | 3,727,435 | 320,131 | | 4,047,566 | |
| Industrial and Misc | | 24,365,748 | | 24,365,748 | |
| Special Rev./Assess. Oblig | | | | | |
| All Other Governments | | 564,423 | | 564,423 | |
| Parents, Subsidiaries and Affiliates | | | | | |
| Total Bonds | 3,727,435 | 32,288,489 | | 36,015,924 | |
| | | | | | |
| Common Stock | | | | 0 | |
| Industrial and Misc | 17,786,315 | | | 17,786,315 | |
| Other | | | | | |
| Total Common Stock | 17,786,315 | | | 17,786,315 | |
| | | | | | |
| Derivative Assets | | | | | |
| Interest Rate Contracts | | | | | |
| Foreign Exchange Contracts | | | | | |
| Credit Contracts | | | | | |
| Commodity Futures Contracts | | | | | |
| Commodity Forward Contracts | | | | | |
| Total Derivatives | 0 | 0 | 0 | 0 | |
| Total assets at fair value | 21.513.850 | 32.288.489 | 0 | 53.802.239 | |

21. Other Items

A. Unusual or Infrequent Items: None.

B. Troubled Debt Restructuring: None.

C. Other Disclosures: None.

D. Business Interruption Insurance Recoveries: None.

E. State Transferable and Non-transferable Tax Credits: None.

F. Subprime Mortgage Related Risk Exposure: None.

G. Retained Assets: None.

H. Insurance – Linked Securities Contracts: None.

22. Events Subsequent:

Type I - Recognized Subsequent Events:

Subsequent events have been considered through February 28, 2018 for the statutory statements issued on February 28, 2018.

Type II - Non-recognized Subsequent Events: None.

23. Reinsurance

A. Ceded Reinsurance Report

Section 1 - General Interrogatories

1. Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the Company or by any representative, officer, trustee, or director of the Company?

Yes () No (X)

2. Have any policies issued by the Company been reinsured with a company chartered in a country other than the United States (excluding U.S. Branches of such companies) that is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business?

Yes () No (X)

Section 2 - Ceded Reinsurance Report - Part A

1. Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel any reinsurance for reasons other than for nonpayment of premium or other similar credit?

Yes () No (X)

2. Does the Company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsurer of amounts that, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies?

Yes () No (X)

Section 3 - Ceded Reinsurance Report - Part B

1. What is the estimated amount of the aggregate reduction in surplus, (for agreements other than those under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credits that are reflected in Section 2 above) of termination of ALL reinsurance agreements, by either party, as of the date of this statement?

None.

2. Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement, to include policies or contracts that were in force or which had existing reserves established by the Company as of the effective date of the agreement?

Yes () No (X)

- B. Uncollectible Reinsurance: None.
- C. Commutation of Ceded Reinsurance: None.
- D. Certified Reinsurer Rating Downgraded or Status Subject to Revocation: None.

24. Retrospectively Rated Contracts & Contracts Subject to Redetermination

- A. None
- B. None.
- C. None.
- D. None.
- E. None.

NOTES TO FINANCIAL STATEMENTS

25. Change in Incurred Claims and Claims Adjustment Expenses

- A. Reserves as of December 31, 2016 were \$33,180,387. As of December 31, 2017, \$26,062,531 has been paid for incurred claims and claim adjustment expenses attributable to insured events of the prior year. Reserves remaining for prior years are \$80,934 as a result of re-estimation of unpaid claims and claim adjustment expenses. Therefore, after taking into account that the Company had \$3,855,879 of redundancy at December 31, 2016, there has been \$3,181,043 favorable prior-year development between December 31, 2016 and December 31, 2017. The favorable development is generally the result of ongoing analysis of recent loss development trends. Estimates are increased or decreased as additional information becomes known regarding individual claims.
- B. Significant changes in methodologies and assumptions used in calculating the liability: None.
- 26. Intercompany Pooling Arrangements: None.
- 27. Structured Settlements: None.
- 28. Health Care Receivables
 - A. Pharmaceutical Rebate Receivables: The Company records Pharmaceutical Rebates Receivables as non-admitted asset.
 - B. Risk Sharing Receivables: The Company participates in risk sharing arrangements with area health care provider systems. In determining appropriate receivables or liabilities for these arrangements, the valuation process reflects actual experience during the performance period for each contract. Where actual experience is not yet complete, experienced actuarial modeling and judgement, consistent with the Company's methods employed for IBNP and Accrued Retrospective Premiums, are applied to reflect the most likely performance of each risk sharing contract. A reserve is applied to any estimated risk sharing receivable as provision for actual experience varying from any experience requiring estimation.

Estimated balance of risk sharing receivables as reported on the prior year financial statements for evaluation periods ending in the current year: None.

Estimated balance of risk sharing receivables as reported on the current year financial statements for evaluation periods ending in the current year and the following year: \$345,461

Risk sharing receivables billed as determined after the annual evaluation period: None.

Risk sharing receivables not yet billed: \$345,461

Amounts received from providers as payments under risk sharing contracts: None.

- 29. Participating Policies: None.
- 30. Premium Deficiency Reserves:

1. Liability carried for premium deficiency reserves \$0

2. Date of the most recent evaluation of this liability 2/9/2018

3. Was anticipated investment income utilized in the calculation Yes () No (X)

31. Anticipated Salvage and Subrogation: The Company does not take into account an estimate of anticipated salvage or subrogation in its determination of its liability for unpaid claims.

GENERAL INTERROGATORIES

PART 1 - COMMON INTERROGATORIES GENERAL

| 1.1 Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of whic is an insurer? | | | | | | |] | | |
|--|---|--|----------|----------|-------|------------|-------|--|--|
| | If yes, complete Schedule Y, Parts 1, 1A and 2 | | | | | | | | |
| 1.2 | If yes, did the reporting entity register and file with its domiciliary State Insuranc such regulatory official of the state of domicile of the principal insurer in the Hoproviding disclosure substantially similar to the standards adopted by the Natic its Model Insurance Holding Company System Regulatory Act and model regusubject to standards and disclosure requirements substantially similar to those | Yes [) | (] No [|] | N/A [| [] | | | |
| 1.3 | State Regulating? | | | Mair | ne | | | | |
| 2.1 | Has any change been made during the year of this statement in the charter, by | laws, articles of incorporation, or deed of settlement of the | he | | | | | | |
| | reporting entity? | | | Yes [X |] | No [|] | | |
| 2.2 | If yes, date of change: | | | 08/25/ | 2017 | | | | |
| 3.1 | State as of what date the latest financial examination of the reporting entity was | made or is being made. | | 12/31/ | 2014 | <u> </u> | | | |
| 3.2 | .2 State the as of date that the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released. | | | | | 12/31/2014 | | | |
| 3.3 | .3 State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date). | | | | | | | | |
| 3.4 | By what department or departments? Bureau of Insurance of the State of Maine | | | | | | | | |
| 3.5 | Have all financial statement adjustments within the latest financial examination statement filed with Departments? | report been accounted for in a subsequent financial | Yes [|] No [|] | N/A [| [X] | | |
| 3.6 | Have all of the recommendations within the latest financial examination report to | peen complied with? | Yes [) | (] No [|] | N/A [| i] | | |
| 4.1 | | the reporting entity), receive credit or commissions for of measured on direct premiums) of: business? | r | | | | | | |
| | receive credit or commissions for or control a substantial part (more than 20 p premiums) of: | ercent of any major line of business measured on direct | | | | | | | |
| | 4.21 sales of new | business? | | | - | - | - | | |
| 5.1 | Has the reporting entity been a party to a merger or consolidation during the pe | riod covered by this statement? | | Yes [|] | No [X | (] | | |
| 5.2 | If yes, provide the name of the entity, NAIC Company Code, and state of domic ceased to exist as a result of the merger or consolidation. | cile (use two letter state abbreviation) for any entity that h | ıas | | | | | | |
| | 1 Name of Entity | 2 3 NAIC Company Code State of Domicile | | | | | | | |
| 6.1 | Has the reporting entity had any Certificates of Authority, licenses or registration revoked by any governmental entity during the reporting period? | ns (including corporate registration, if applicable) suspen | | Yes [|] | No [X | (] | | |
| 6.2 | If yes, give full information: | | | | | | | | |
| 7.1 | Does any foreign (non-United States) person or entity directly or indirectly contr | ol 10% or more of the reporting entity? | | Yes [|] | No [X | (] | | |
| 7.2 | If yes, 7.21 State the percentage of foreign control; | a mutual or reciprocal, the nationality of its manager or | _ | | | | % | | |
| | 1 Nationality | 2 Type of Entity | | | | | | | |

| 8.1 | | | | | | | | 0 [X] |
|---------------|---|---|-----------|--------------------|-----------|----------|------|-----------|
| 8.3 8.4 | Is the company affiliated with one or more banks, thrifts or securities fin If response to 8.3 is yes, please provide below the names and location regulatory services agency [i.e. the Federal Reserve Board (FRB), the Insurance Corporation (FDIC) and the Securities Exchange Commissi | (city and state of the main office) of any affiliates re Office of the Comptroller of the Currency (OCC), | egulated | d by a federal Dep | deral | Yes [|] N | o [X] |
| | 1 Affiliate Name | 2 Location (City, State) | 3 FRB | 4 OCC | 5 FDIC | 6 SEC | | |
| | | | | | | | | |
| 9. | What is the name and address of the independent certified public accordance, Newman & Noyes 280 Fore Street | untant or accounting firm retained to conduct the a | annual a | udit? | | | | |
| | Portland, Maine 04112-0507 Has the insurer been granted any exemptions to the prohibited non-auc requirements as allowed in Section 7H of the Annual Financial Report law or regulation? | ting Model Regulation (Model Audit Rule), or subst | antially | similar si | ate | Yes [|] N | o [X] |
| 10.2 | If the response to 10.1 is yes, provide information related to this exemp | | | | | | | |
| 10.3 10.4 | allowed for in Section 18A of the Model Regulation, or substantially similar state law or regulation? | | | | | | | o [X] |
| 10.5 | Has the reporting entity established an Audit Committee in compliance | | | | | 1 N. F | , | NIZA E 1 |
| 10.6 | If the response to 10.5 is no or n/a, please explain | | | | - |] NO [| J | N/A [] |
| 11. | What is the name, address and affiliation (officer/employee of the repor firm) of the individual providing the statement of actuarial opinion/certi Daniel Quinn, Senior Actuary, Martin's Point Health Care 331 Veranda Street Portland, Maine 04104 | fication? | n actuari | al consu | lting | | | |
| 12.1 | Does the reporting entity own any securities of a real estate holding cor 12.11 Name of real e | mpany or otherwise hold real estate indirectly? state holding company | | | | Yes [|] N | o [X] |
| | | cels involved | | | | | | |
| | | usted carrying value | | | \$ | 3 | | |
| 12.2 | If, yes provide explanation: | | | | | | | |
| 13. | FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIE | | | | | | | |
| 13.1 | What changes have been made during the year in the United States made | anager or the United States trustees of the reporti | ng entity | ? | | | | |
| 13.2 | Does this statement contain all business transacted for the reporting er | ntity through its United States Branch on risks whe | rever loc | ated? | | Yes [| 1 N | 1 1 0 |
| 13.3 | Have there been any changes made to any of the trust indentures durin | | | | | Yes [| | |
| 13.4 | If answer to (13.3) is yes, has the domiciliary or entry state approved the | | | | |] No [|] | N/A [X] |
| 14.1 | Are the senior officers (principal executive officer, principal financial offi similar functions) of the reporting entity subject to a code of ethics, wh (a) Honest and ethical conduct, including the ethical handling of actual relationships; (b) Full, fair, accurate, timely and understandable disclosure in the period | ich includes the following standards?or apparent conflicts of interest between personal | and prof | | | Yes [X | .] N | 0[] |
| | (c) Compliance with applicable governmental laws, rules and regulation (d) The prompt internal reporting of violations to an appropriate person | | | | | | | |
| 14.11 | (e) Accountability for adherence to the code. If the response to 14.1 is No, please explain: | | | | | | | |
| | | | | | | V [| 1 N | . [V] |
| 14.2 14.21 | Has the code of ethics for senior managers been amended? | nt(s). | | | | Yes [| j IN | o [X] |
| 14.3 | Have any provisions of the code of ethics been waived for any of the sp | | | | | Yes [|] N | o [X] |
| 14.31 | If the response to 14.3 is yes, provide the nature of any waiver(s). | | | | | | | |

| | SVO Bank List? | ntity the beneficiary of a Letter of Credit that is unrelated to | | <u> </u> | | Yes [| 1 No | [X] c |
|--------------|--|---|------------------------------------|---|---------|---------|------|------------------|
| 15.2 | If the response to | 15.1 is yes, indicate the American Bankers Association (Aler of Credit and describe the circumstances in which the Le | BA) Routing Number | and the name of the issuing or confirm | ning | • | | |
| | 1 American Bankers | 2 | | 3 | | | 4 | |
| | Association (ABA) Routing Number | Issuing or Confirming Bank Name | | That Can Trigger the Letter of Credit | | | ount | |
| | | | | | <u></u> | | | |
| 16. | Is the purchase or | BOARD Or sale of all investments of the reporting entity passed upon | F DIRECTORS either by the board of | | ı | | | |
| 17. | thereof? | g entity keep a complete permanent record of the proceeding | | | | Yes [X | | |
| 18. | thereof? | | | | | | | o [] o [] |
| | | FIN | IANCIAL | | | | | |
| 19. | Has this statemer | nt been prepared using a basis of accounting other than Sta | tutory Accounting Pri | inciples (e.g., Generally Accepted | | V 1 00V | 1 N. | |
| 20.1 | Total amount loar | ciples)? | ive of policy loans): | 20.11 To directors or other officers | | | | |
| - | | 3 . | , | 20.12 To stockholders not officers | | | | |
| | | | | 20.13 Trustees, supreme or grand (Fraternal Only) | | | | |
| 20.2 | Total amount of lo | pans outstanding at the end of year (inclusive of Separate A | .ccounts. exclusive of | | | .\$ | | |
| | policy loans): | (| , | 20.21 To directors or other officers | | | | |
| | | | | 20.22 To stockholders not officers | | | | |
| | | | | 20.23 Trustees, supreme or grand (Fraternal Only) | | .\$ | | |
| 21.1 | Were any assets | reported in this statement subject to a contractual obligation | n to transfer to anothe | er party without the liability for such | | | | |
| 21.2 | | reported in the statement? | | 21.21 Rented from others | | Yes [|] No | 0 [X] |
| 21.2 | ii yes, state tile ai | mount thereof at December 51 of the current year. | | 21.22 Borrowed from others | | | | |
| | | | | 21.23 Leased from others | | | | |
| | | | | 21.24 Other | | | | |
| 22.1 | 1 Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments? | | | | | | | [X] c |
| 22.2 | If answer is yes: | | 22 | 2.21 Amount paid as losses or risk adju | ustment | \$ | | |
| | | | | 2.22 Amount paid as expenses | | | | |
| 00.1 | Dogo the reportion | g entity report any amounts due from parent, subsidiaries o | 22 r offiliatos en Dago 0 | 2.23 Other amounts paid | | \$ | 1 N | |
| 23.1 23.2 | If ves. indicate an | y amounts receivable from parent included in the Page 2 ar | namates on Page 2 | or this statement? | | Yes [X |] NO | 0 [] 494 128 |
| | , , | , | | | | | | |
| | | INVE | STMENT | | | | | |
| 24.01 | | ks, bonds and other securities owned December 31 of curre ssion of the reporting entity on said date? (other than secur | | | | Yes [|] No | o [X] |
| 24.02 | , 0 | complete information relating thereto der a Custody Agreement with US Bank NA as noted in 28. | 01 below | | | | | |
| 24.03 | whether collatera | ng programs, provide a description of the program including al is carried on or off-balance sheet. (an alternative is to ref | erence Note 17 where | e this information is also provided) | | | | |
| 24.04 | | ny's security lending program meet the requirements for a c | | | Yes [|] No [|] ! | N/A [X] |
| 24.05 | If answer to 24.04 | is yes, report amount of collateral for conforming programs | 3 | | | .\$ | | |
| 24.06 | If answer to 24.04 | is no, report amount of collateral for other programs | | | | .\$ | | |
| 24.07 | Does your securit outset of the con | ies lending program require 102% (domestic securities) and tract? | d 105% (foreign secu | urities) from the counterparty at the | Yes [|] No [|] | N/A [X] |
| 24.08 | Does the reporting | g entity non-admit when the collateral received from the col | unterparty falls below | 100%? | Yes [|] No [|] | N/A [X] |
| 24.09 | | g entity or the reporting entity 's securities lending agent uti | | ities lending Agreement (MSLA) to | Yes [|] No [|] [| N/A [X] |

| 24.10 | For the reporting entity's security lending progr | am state the amount of t | he following as Decer | nber 31 of the current y | ear: | |
|----------------|--|------------------------------|--------------------------------------|---|--|----------------------|
| | 24.101 Total fair value of reinv | vested collateral assets re | eported on Schedule | DL, Parts 1 and 2 | | · |
| | 24.102 Total book adjusted/ca | arrying value of reinveste | d collateral assets rep | orted on Schedule DL, | Parts 1 and 2 | B |
| | 24.103 Total payable for secur | rities lending reported on | the liability page | | | S |
| 25.1 | Were any of the stocks, bonds or other assets control of the reporting entity, or has the report force? (Exclude securities subject to Interrog | rting entity sold or transfe | erred any assets subj | ect to a put option contr | act that is currently in | Yes [X] No [] |
| 25.2 | If yes, state the amount thereof at December 3 | 1 of the current year: | 25.21.9 | ubject to repurehace as | reements | ¢ |
| LO.L | in you, diate the amount thereof at Boothiser o | Tortho duront your. | | | chase agreements | |
| | | | | , , | ase agreements | • |
| | | | | | repurchase agreements | |
| | | | 25.25 P | laced under option agre | eements | .\$ |
| | | | 25.26 L | etter stock or securities | restricted as to sale - | _ |
| | | | 05.07.5 | excluding FHLB Capita | Stock | \$ |
| | | | 25.27 F | HLB Capital Stock | | \$ \$ 601 <i>A</i> . |
| | | | 25.28 U | n deposit with other rec | gulatory bodies | \$ |
| | | | 25.30 P | ledged as collateral - e: | cluding collateral pledged to | 0 |
| | | | i | an FHLB | | .\$ |
| | | | 25.31 P | ledged as collateral to I packing funding agreen | FHLB - including assets nents | \$ |
| | | | 25.32 O | ther | | \$ |
| | | | | | | |
| 25.3 | For category (25.26) provide the following: | | | 2 | | 3 |
| | Nature of Restriction | | | | | Amount |
| | | | | | | |
| 26.1 26.2 | Does the reporting entity have any hedging translif yes, has a comprehensive description of the | | | | | |
| | If no, attach a description with this statement. | | | | | 1 1 1 |
| 27.1 | Were any preferred stocks or bonds owned as issuer, convertible into equity? | | | | | Yes [] No [X] |
| 27.2 | If yes, state the amount thereof at December 3 | 1 of the current year | | | | .\$ |
| 28. | Excluding items in Schedule E - Part 3 - Special offices, vaults or safety deposit boxes, were a custodial agreement with a qualified bank or the Outsourcing of Critical Functions, Custodial of the Country of the Cou | Ill stocks, bonds and other | er securities, owned the | roughout the current ye - General Examination | ear held pursuant to a Considerations, F. | Yes [X] No [] |
| 28.01 | For agreements that comply with the requirement | ents of the NAIC Financia | al Condition Examiner | s Handbook, complete | the following: | |
| | Name of Custodian(s) | | | Custodian's Ac | ldress | |
| | US Bank N. A. | 50 S 16th | St 20th FI, Philadel | phia, PA 19102 | | |
| 28.02 | For all agreements that do not comply with the and a complete explanation: | requirements of the NAI | C Financial Condition | Examiners Handbook, | provide the name, location | |
| | 1 Name(s) | | 2 Location(s) 3 Complete Expla | | | on(s) |
| 28.03 28.04 | Have there been any changes, including name If yes, give full and complete information relation | - | an(s) identified in 28.0 | 1 during the current yea | ar? | Yes [] No [X] |
| | 1 | 2 | | 3 | 4 | |
| | Old Custodian | New Cus | todian | Date of Change | Reason | |
| | | | | | <u> </u> | |

| 28.05 | make investment decisions | dentify all investment advisors, investm on behalf of the reporting entity. For as to the investment accounts"; "handle | ssets that a | re managed intern | | | | | | |
|--------------|---|---|------------------------------|--|-------------------------|-----------------|--|-------------------------|--------------------|--------------------|
| | Na | 1 ame of Firm or Individual | | 2 Affiliation | | | | | | |
| | Asset Allocation and Manag | ement Co. LLC | | . U | | | | | | |
| | 28.0597 For those firms/individuals listed in the table for Question 28.05, do any firms/individuals unaffiliated with the reporting entity (i.e. designated with a "U") manage more than 10% of the reporting entity's assets? | | | | | | | | | |
| | 28.0598 For firms/individuals total assets under n | unaffiliated with the reporting entity (i. nanagement aggregate to more than 50 | e. designat 0% of the re | ed with a "U") listed | d in the table sets? | for Question | 28.05, does the | Yes | [] | No [X |
| 28.06 | For those firms or individuals the table below. | listed in the table for 28.05 with an aff | iliation code | e of "A" (affiliated) | or "U" (unaffi | liated), provid | le the information | for | | |
| | 1 | 2 | | 3 | | | 4 | | lnv | 5 estment |
| | Central Registration | Name of Firm on Individual | -1 | Land Futto Ida | | | D : - A \A/:A - | | Man Agr | agement reement |
| | Depository Number 109875 | Name of Firm or Individual Asset Allocation and Management Co | | Legal Entity Ide None | | | Registered With | | | A) Filed |
| | | - | | | | | | | | |
| 29.1 29.2 | Does the reporting entity hav Exchange Commission (SE If yes, complete the following | e any diversified mutual funds reported C) in the Investment Company Act of 1 schedule: | d in Schedu 1940 [Section | ule D, Part 2 (divers on 5(b)(1)])? | sified accordi | ng to the Sec | urities and | Yes | [] | No [X |
| | 1 | | | 2 | | | | | 3 | |
| | CUSIP# | | Name o | of Mutual Fund | | | | Book Carry | | |
| | 29.2999 - Total | | | | | | | | | |
| | | 1 Fund (from above table) | | 2 Name of Significan Mutual F | und | | 3 Amount of Mi Fund's Book/Ac Carrying Va Attributable to Holding | ljusted lue o the | 4 Date Valua | e of |
| 30. | | ation for all short-term and long-term bo | | | | | | | | |
| | | | | 1 | 2 | | 3 | | | |
| | | | State | ment (Admitted) | | ove | cess of Statemer er Fair Value (-), o Fair Value over | | | |
| | | | | Value | Fair Val | | Statement (+) | 0) | | |
| | | | | 36,715,024 | | | (20,91 | 0 | | |
| | 30.3 Totals | | | 36,715,024 | | 694,112 | (20,91 | 2) | | |
| 30.4 | Bonds, with the exception of | nods utilized in determining the fair val Money Market Funds, are priced by S& te fair value determined by a broker or | &P. Money | | | | | | [] | No [X |
| 31.2 | | does the reporting entity have a copy of ed as a pricing source? | | | | | | | [] | No [|
| 31.3 | If the answer to 31.2 is no, do value for Schedule D: | escribe the reporting entity's process fo | or determin | ing a reliable pricin | g source for | purposes of o | lisclosure of fair | | | |
| | Have all the filing requirement for no, list exceptions: | nts of the Purposes and Procedures Ma | anual of the | e NAIC Investment | Analysis Offi | ce been follo | wed? | Yes | [X] | No [|

| Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any?\$ 34.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement. 1 | 33. | By self-designating 5*GI securities, the reporting entity is certifying the following elements of each self-designation a. Documentation necessary to permit a full credit analysis of the security does not exist. b. Issuer or obligor is current on all contracted interest and principal payments. c. The insurer has an actual expectation of ultimate payment of all contracted interest and principal. Has the reporting entity self-designated 5*GI securities? | Yes [|] No [X] | |
|--|------|--|---------------------------|-------------|---------|
| 34.2 List the name of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade associations, service organizations and statistical or rating bureaus during the period covered by this statement. 1 | | OTHER | | | |
| service organizations and statistical or rating bureaus during the period covered by this statement. 1 | 34.1 | Amount of payments to trade associations, service organizations and statistical or rating bureaus, if any? | | \$ | 300 |
| Name Maine Medical Association | 34.2 | | otal payments to trade as | sociations, | |
| Maine Medical Association | | | | | |
| 2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expenses during the period covered by this statement. 1 | | Maine Medical Association | | | |
| during the period covered by this statement. 1 | 35.1 | Amount of payments for legal expenses, if any? | | \$ | 227,961 |
| Name Amount Paid 36.1 Amount of payments for expenditures in connection with matters before legislative bodies, officers or departments of government, if any?\$ 36.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement. | 35.2 | | ents for legal expenses | | |
| 36.2 List the name of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in connection with matters before legislative bodies, officers or departments of government during the period covered by this statement. 1 2 | | 1 Name | | | |
| connection with matters before legislative bodies, officers or departments of government during the period covered by this statement. 1 2 | 36.1 | Amount of payments for expenditures in connection with matters before legislative bodies, officers or department | ents of government, if ar | ny?\$ | |
| · · · · · · · · · · · · · · · · · · · | 36.2 | | | | |
| | | · | _ | | |

GENERAL INTERROGATORIES

PART 2 - HEALTH INTERROGATORIES

| 1.1 1.2 | If yes, | the reporting entity have any direct Medicare Supplement Insurance in forcindicate premium earned on U.S. business only. | | .\$ | |
|------------|---------------|--|---|--------------|----------|
| 1.3 | | portion of Item (1.2) is not reported on the Medicare Supplement Insurance Reason for excluding | Experience Exhibit? | .\$ <u> </u> | |
| 1.4 | Indica | te amount of earned premium attributable to Canadian and/or Other Alien | not included in Item (1.2) above | \$ | |
| 1.5 | Indica | te total incurred claims on all Medicare Supplement Insurance. | | .\$ | 0 |
| 1.6 | Individ | ual policies: | Most current three years: | | |
| | | | 1.61 Total premium earned | .\$ | 0 |
| | | | 1.62 Total incurred claims | | |
| | | | 1.63 Number of covered lives | | 0 |
| | | | All years prior to most current three years: | | |
| | | | 1.64 Total premium earned | .\$ | 0 |
| | | | 1.65 Total incurred claims | | |
| | | | 1.66 Number of covered lives | | 0 |
| 1.7 | Group | policies: | Most current three years: | | |
| | | | 1.71 Total premium earned | | |
| | | | 1.72 Total incurred claims | .\$ | 0 |
| | | | 1.73 Number of covered lives | | 0 |
| | | | All years prior to most current three years: | | |
| | | | 1.74 Total premium earned | | |
| | | | 1.75 Total incurred claims | .\$ | 0 |
| | | | 1.76 Number of covered lives | | 0 |
| | | _ | | | |
| 2. | Health | | 1 2 | | |
| | | Premium Numerator | Current Year Prior Year | | |
| | 2.1 | Premium Numerator | 390,687,185329,279,875 | | |
| | 2.2 | Premium Denominator | | | |
| | 2.3 | Premium Ratio (2.1/2.2) | 1.0001.000 | | |
| | | Reserve Numerator | | | |
| | 2.5 | Reserve Denominator | | | |
| | 2.6 | Reserve Ratio (2.4/2.5) | 1.0001.000 | | |
| 3.1 | retur | ee reporting entity received any endowment or gift from contracting hospita ned when, as and if the earnings of the reporting entity permits?give particulars: | | Yes [] | No [X] |
| 4.1 | Have depe | copies of all agreements stating the period and nature of hospitals', physic ndents been filed with the appropriate regulatory agency? | ians', and dentists' care offered to subscribers and | Yes [X] | No [] |
| 4.2 | If not | previously filed, furnish herewith a copy(ies) of such agreement(s). Do thes | e agreements include additional benefits offered? | Yes [] | No [X] |
| 5.1 | Does | the reporting entity have stop-loss reinsurance? | | Yes [] | No [X] |
| 5.2 | | explain: ompany self insures. | | | |
| 5.3 | Maxin | num retained risk (see instructions) | 5.31 Comprehensive Medical | .\$ | |
| | • | , | 5.32 Medical Only | | |
| | | | 5.33 Medicare Supplement | .\$ | |
| | | | 5.34 Dental & Vision | .\$ | |
| | | | 5.35 Other Limited Benefit Plan | | |
| | | | 5.36 Other | .\$ | |
| 6. | hold agree | be arrangement which the reporting entity may have to protect subscribers harmless provisions, conversion privileges with other carriers, agreements ements: | with providers to continue rendering services, and any other | | |
| 7.1 | Does | the reporting entity set up its claim liability for provider services on a servic | e date basis? | Yes [X] | No [] |
| 7.2 | | give details | | | |
| | - / • | | | | |
| 8. | | e the following information regarding participating providers: | 8.1 Number of providers at start of reporting year 8.2 Number of providers at end of reporting year | | 16 , 124 |
| 9.1 | Does | the reporting entity have business subject to premium rate guarantees? | | Yes [] | No [X] |
| 9.2 | If ves | direct premium earned: | 9.21 Business with rate guarantees between 15-36 months. | \$ | |
| | , 50, | | 9.22 Business with rate guarantees over 36 months | | |

| 10.1 | Does the reporting entity have Incentive Po | ool, Withho | old or Bonus Arr | angements in its p | provider contracts? | | | Yes [X] No | [] |
|----------------------|---|-------------------------------------|--------------------------------------|---------------------|--------------------------------------|---|----------------------|---------------------------------------|----------------------|
| 10.2 | If yes: | | | 1/ 1/ | 0.22 Amount actua 0.23 Maximum am | lly paid for year bo ount payable withh | nusesbldshholds. | \$4 | 1,386,529 |
| 11.1 | Is the reporting entity organized as: | | | | 11.13 An Indivi | al Group/Staff Mode dual Practice Asso Model (combination | ciation (IPA), or, . | Yes [] N Yes [] N Yes [X] N | o [X] |
| 11.2 11.3 | Is the reporting entity subject to Statutory M If yes, show the name of the state requiring | | | • | | | | Yes [X] No Maine Hampshire | e and New |
| 11.4 11.5 11.6 | If yes, show the amount required | ency rese lation s is calcula | rve in stockhold ated as 3 times | er's equity? | | | | | 1,874,000) [X] |
| | Γ | | | 1 | | | | | |
| | <u> </u> | Ctata of I | Maina | | e Area | | | | |
| | | | | | | | | | |
| | | | • | • | | | | | |
| | | | | | | | | | |
| 13.1 | Do you act as a custodian for health saving | s account | s? | | | | | Yes [] No | [X] |
| 13.2 | If yes, please provide the amount of custod | lial funds h | neld as of the re | porting date | | | | \$ | |
| 13.3 | Do you act as an administrator for health sa | avings acc | counts? | | | | | Yes [] No | [X] |
| 13.4 | If yes, please provide the balance of funds | administe | red as of the rep | oorting date | | | | \$ | |
| 14.1 14.2 | Are any of the captive affiliates reported on If the answer to 14.1 is yes, please provide | | | orized reinsurers? | | | Yes [|] No [] | N/A [X] |
| | 1 | | 2 | 3 | 4 | | Supporting Reserve | | |
| | | | NAIC Company | Domiciliary | Reserve | 5 Letters of | 6 Trust | 7 | |
| | Company Name | | Code | Jurisdiction | Credit | Credit | Agreements | Other | |
| 15. | Provide the following for individual ordinary ceded): | life insura | ance* policies (L | J.S. business only | , | | | | |
| | | | | | | | tten 18 | | |
| | | | | | - | | is Lives | | |
| | | | *Ordin | ary Life Insurance | Includes | | | | |
| | | | erwriting, limited | l underwriting, jet | issue, "short form a | | | | |
| | - | | ıll underwriting, vithout seconda | | ng, jet issue, "short | form app") | | | |
| | | | without secondal | | | | | | |

FIVE-YEAR HISTORICAL DATA

| | | 1 | 2 | 3 | 4 | 5 |
|-----|--|-------------|----------------|---------------|----------------|--------------|
| | | 2017 | 2016 | 2015 | 2014 | 2013 |
| | Balance Sheet (Pages 2 and 3) | | | | | |
| 1. | Total admitted assets (Page 2, Line 28) | | | | | |
| 2. | Total liabilities (Page 3, Line 24) | | | 36,760,638 | 28,321,155 | 22,939,220 |
| 3. | Statutory minimum capital and surplus requirement | 41,874,000 | 38,079,288 | 33,818,718 | 27,979,713 | 15,986,458 |
| 4. | Total capital and surplus (Page 3, Line 33) | 56,920,228 | 43,278,141 | 36,864,809 | 34,517,221 | 17,706,845 |
| | Income Statement (Page 4) | | | | | |
| 5. | Total revenues (Line 8) | 391,032,646 | 329,279,875 | 275, 129, 040 | 231,553,922 | 170,967,988 |
| 6. | Total medical and hospital expenses (Line 18) | 340,781,696 | 308,156,351 | 273,460,213 | 224,428,110 | 161,882,260 |
| 7. | Claims adjustment expenses (Line 20) | 11,873,339 | 9,611,311 | 7,007,473 | 5,467,424 | 3,259,324 |
| 8. | Total administrative expenses (Line 21) | 27,900,801 | 25,334,705 | 22,303,846 | 19,799,147 | 16,583,486 |
| 9. | Net underwriting gain (loss) (Line 24) | 10,476,810 | (13,822,492) | (27,642,492) | (18,140,759) | (10,757,082) |
| 10. | Net investment gain (loss) (Line 27) | 1,013,466 | 630,399 | 365,049 | 135,765 | 27,575 |
| 11. | Total other income (Lines 28 plus 29) | 0 | 0 | 0 | 0 | 0 |
| 12. | Net income or (loss) (Line 32) | 11,490,276 | (13, 192,093) | (27,277,443) | (18,004,994) | (10,729,507) |
| | Cash Flow (Page 6) | | | | | |
| 13. | Net cash from operations (Line 11) | 10,166,451 | (15,911,397) | (27,975,655) | (24, 179, 991) | (6,659,874 |
| | Risk-Based Capital Analysis | | | | | |
| 14. | Total adjusted capital | 56,920,228 | 43,278,141 | 36,864,809 | 34,517,221 | 17,706,845 |
| 15. | Authorized control level risk-based capital | 13,958,000 | 12,693,096 | 11,272,906 | 9,326,571 | 7,993,229 |
| | Enrollment (Exhibit 1) | | | | | |
| 16. | Total members at end of period (Column 5, Line 7) | 42,475 | 40,096 | 36,102 | 31,526 | 24,770 |
| 17. | Total members months (Column 6, Line 7) | 499,101 | 460,820 | 410,450 | 360,916 | 279,620 |
| | Operating Percentage (Page 4) (Item divided by Page 4, sum of Lines 2, 3 and 5) x 100.0 | | | | | |
| 18. | Premiums earned plus risk revenue (Line 2 plus Lines 3 and 5) | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| 19. | Total hospital and medical plus other non-health (Lines 18 plus Line 19) | 87.2 | 93.6 | 99.4 | 96.9 | 94.7 |
| 20. | Cost containment expenses | 1.6 | 1.4 | 0.8 | 0.9 | 0.9 |
| 21. | Other claims adjustment expenses | 1.5 | 1.6 | 1.7 | 1.4 | 1.0 |
| 22. | Total underwriting deductions (Line 23) | 97.4 | 104.2 | 110.0 | 107.8 | 106.3 |
| 23. | Total underwriting gain (loss) (Line 24) | 2.7 | (4.2) | (10.0) | (7.8) | (6.3 |
| | Unpaid Claims Analysis (U&I Exhibit, Part 2B) | | | | | |
| 24. | Total claims incurred for prior years (Line 13, Col. 5) | 27,066,488 | 25 , 455 , 027 | 21,272,915 | 16,180,032 | 9,443,546 |
| 25. | Estimated liability of unpaid claims-[prior year (Line 13, Col. 6)] | 35,214,326 | 31,799,795 | 24,437,861 | 20,640,328 | 16,150,218 |
| | Investments In Parent, Subsidiaries and Affiliates | | | | | |
| 26. | Affiliated bonds (Sch. D Summary, Line 12, Col. 1) | | 0 | 0 | 0 | 0 |
| 27. | Affiliated preferred stocks (Sch. D Summary, Line 18, Col. 1) | | 0 | 0 | 0 | 0 |
| 28. | Affiliated common stocks (Sch. D Summary, Line 24, Col. 1) | | 0 | 0 | 0 | 0 |
| 29. | Affiliated short-term investments (subtotal included in Schedule DA Verification, Col. 5, Line 10) | 0 | 0 | 0 | 0 | 0 |
| 30. | Affiliated mortgage loans on real estate | ······ | | | | |
| 31. | All other affiliated | | | | | |
| 32. | Total of above Lines 26 to 31 | 0 | 0 | 0 | 0 | 0 |
| 33. | Total investment in parent included in Lines 26 to 31 above. | | | | | |

| NOTE: If | f a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure | | | |
|----------|---|-------|--------|---|
| r | requirements of SSAP No. 3, Accounting Changes and Correction of Errors? | Yes [|] No [|] |
| If | no, please explain: | | | |

SCHEDULE T PREMIUMS AND OTHER CONSIDERATIONS

Allocated by States and Territories

| Allocated by States and Territories | | | | | | | | | | |
|-------------------------------------|--|----------|---------------------|---------------|---------------|--|-----------------------------------|----------------------|-------------------|----------------|
| | | 1 Active | 2 Accident & Health | 3 Medicare | 4 Medicaid | 5 Federal Employees Health Benefits Plan | 6 Life & Annuity Premiums & Other | 7 Property/ Casualty | 8 Total Columns 2 | 9 Deposit-Type |
| | States, etc. | Status | Premiums | Title XVIII | Title XIX | Premiums | Considerations | Premiums | Through 7 | Contracts |
| 1. | Alabama AL | N | | | | | | | 0 | |
| 2. | Alaska AK | N | | | | | | | 0 | |
| | Arizona AZ Arkansas AR | N N | | | | | | | 0 | |
| | California CA | NN. | | | | | | | 0 | |
| | Colorado CO | N | | | | | | | 0 | |
| | Connecticut CT | N | | | | | | | 0 | |
| | Delaware DE | N | | | | | | | 0 | |
| | District of Columbia . DC | N | | | | | | | 0 | |
| | Florida FL | N | | | | | | | 0 | |
| | Georgia GA Hawaii HI | NN | | | | | | | 0 | |
| | Idaho ID | NN | | | | | | | 0 | |
| | Illinois | N | | | | | | | 0 | |
| | Indiana IN | N. | | | | | | | 0 | |
| 16. | lowa IA | N | | | | | | | 0 | |
| | Kansas KS | N | | | | | | | 0 | |
| | Kentucky KY | N | | | | ļ | | | 0 | ļ |
| | Louisiana LA | N | | 070 005 047 | | | | | 0 | |
| | Maine ME Maryland MD | LN | | 379,695,047 | | | | | 379,695,047 | |
| | Massachusetts MA | NN | | | | | | | 0 | |
| | Michigan MI | NN. | | | | | | | n | |
| | Minnesota MN | N | | | | | | | 0 | |
| | Mississippi MS | N | | | | | | | 0 | |
| 26. | Missouri MO | N | | | | | | | 0 | |
| | Montana MT | N | | | | | | | 0 | |
| | Nebraska NE | N | | | | | | | 0 | |
| | Nevada NV New Hampshire NH | N | | 10,992,138 | | | | | 0 | |
| | New Jersey NJ | | | 10,992,138 | | | | | 10,992,138 | |
| | New Mexico NM | N | | | | | | | 0 | |
| | New York NY | N. | | | | | | | 0 | |
| | North Carolina NC | N | | | | | | | 0 | |
| | North Dakota ND | N | | | | | | | 0 | |
| | Ohio OH | N | | | | | | | 0 | |
| | Oklahoma OK | N | | | | | | | 0 | |
| | Oregon OR | NN | | | | | | | 0 | |
| | Pennsylvania PA Rhode Island RI | NN. | | | | | | | 0 | |
| | South Carolina SC | NN. | | | | | | | 0 | |
| | South Dakota SD | N. | | | | | | | 0 | |
| | Tennessee TN | N | | | | | | | 0 | |
| | Texas TX | N | | | | | | | 0 | |
| | UtahUT | N | | | | | | | 0 | |
| | Vermont VT | N | | | | | | | 0 | |
| | Virginia VA Washington WA | N N | | | | | | | 0 | |
| 48. 49. | West Virginia WV | NNNNN | | | | | | | 0 | |
| | Wisconsin WI | NN | | | | | | | 0 | |
| | Wyoming WY | N. | | | | | | | 0 | |
| 52. | American Samoa AS | N | | | | | | | 0 | |
| 53. | Guam GU | N | | | | | ļ | | 0 | ļ |
| | Puerto Rico PR | N | | | | | | | 0 | |
| | U.S. Virgin Islands VI | N | | | | | | | 0 | |
| 56. | Northern Mariana Islands MP | N | | | | | | | n | |
| 57. | Canada CAN | NN. | | | | | | | 0 | |
| | Aggregate other | | | | | | | | | |
| | alien OT | XXX | 0 | 0 | 0 | 0 | <u> </u> | 0 | 0 | ļ0 |
| 59. 60. | SubtotalReporting entity contributions for Employee | XXX | 0 | 390,687,185 | 0 | 0 | 0 | 0 | 390,687,185 | 0 |
| 64 | Benefit Plans | XXX | | 200 007 405 | | | | | 0 | |
| 61. | Total (Direct Business) DETAILS OF WRITE-INS | (a) 2 | 0 | 390,687,185 | 0 | 0 | 0 | 0 | 390,687,185 | 0 |
| 58001. | | XXX | | | | | | | | |
| 58002. | | XXX | | | | | I | | I | I |
| 58003. | | XXX | | | | | | | | |
| | Summary of remaining write-ins for Line 58 from overflow page Totals (Lines 58001 through | XXX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 58003 plus 58998)(Line 58 above) | XXX | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | | | | | | | | | | |

⁽L) Licensed or Chartered - Licensed Insurance Carrier or Domiciled RRG; (R) Registered - Non-domiciled RRGs; (Q) Qualified - Qualified or Accredited Reinsurer; (E) Eligible - Reporting Entities eligible or approved to write Surplus Lines in the state; (N) None of the above - Not allowed to write business in the state.

Explanation of basis of allocation by states, premiums by state, etc.

⁽a) Insert the number of L responses except for Canada and Other Alien.

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART

Martin's Point Health Care, Inc.
FEIN #01-0353275
State of Maine Incorporated
04/13/1971

Martin's Point Generations
Advantage, Inc.
Wholly Owned Subsidiary
FEIN # 47-4682941
NAIC Code #15850
State of Maine Incorporated
7/31/2015

OVERFLOW PAGE FOR WRITE-INS

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